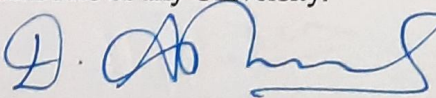


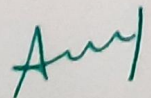
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CERTIFICATE

This is to certify that the Project work entitled “**A STUDY ON SALES EFFECTIVENESS SMALL SCALE INDUSTRY AT ABRA MOTORS P. LTD., CHENNAI**” submitted to the Bharath Institute of Higher Education and Research, Chennai in partial fulfillment of the requirements for the awarded of the degree of Bachelor of Business Administration is a bonafide Project work carried out by **HARI PRASATH K (Register No. U17BA045)** during the period of January 2020 August 2020 of his study in the Department of Business Administration, Faculty of Arts and Science, Bharath Institute of Higher Education and Research, Chennai, Under my Supervision and Guidance and that the Project work has not formed the basis for the award previously of any degree, diploma, associate ship, fellowship or any other similar title to any candidate of any University.


Head of the Department


Signature of the Supervisor


External Examiner