

INSTITUTE OF HIGHER EDUCATION AND RESEARCH



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IDeclared as Deened - to - be - University under section 3 of UGC Act 1956;
BHARATH INSTITUTE OF SCIENCE AND TECHNOLOGY
No. 173, Agharam Road, Selaiyur, Chennai, T.N. - 600 073.

#### **Requisition Letter**

Date:05.09.2018

From Dr. K.P.Kaliyamurthie, Professor & Head, Department of CSE, Bharath Institute of Higher Education and Research, Chennai

To The Dean Engineering, Bharath Institute of Higher Education and Research, Chennai

Respected sir

Subject:Request of Permission to conduct a value-added course on "Entrepreneur Mind" -Reg

With reference to above subject, I would like to bring to your kind notice that, our department interested to organize value added course on "Entrepreneur Mind" in our campus premises on 07.09.2018, students would be participating in this course. We request you kindly to give permission to organize this event.

#### Venue: CSE Smart Room

Timing: 1:30 PM to 4:30 PM from Monday to Friday(AN)

Submitted to Principal for approval to organize this value-added course.

**DEAN ENGINEERING** 

HEAD OF DEPARTMENT Department of Computer Science & Engg., Bharath Institute of Higher Education & Research (Declared as Deemed to be University U/S 3 of UGC Act, 1956) Chennai-600 073. INDIA



#### CIRCULAR

05.09.2018

The School of computing, Bharath Institute of Higher Education and Research is planned to conduct a certification value added course on "Entrepreneur Mind " for the benefit of II, III and IV year students. This course is scheduled from 07.09.2018 for 30 hours which includes theory and practical. The timings are I :30 PM to 4:30 PM from Friday (AN) and Saturday (FN&AN).

All Registered Students must attend all the classes without fail. The following faculty members are assigned to handle the course

SNO	Name of the Faculty	Designation		
1	Mr.K.Sivaraman	Assistant Professor		
2	Mr,B.Sundarrajan	Assistant Professor		

ieau or Department

HEAD OF DEPARTMENT Department of Computer Science & Engg., Bharath Institute of Higher Education & Research (Deciared as Deemed to be University U/S 3 of UGC Act, 1956) Chennai-600 073. INDIA

To Copy to CSE

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### **CERTIFICATE COURSE ON ENTREPRENEUR MIND**

#### Date of Introduction of the Course 07-09-2018

# COURSE SYLLABUS

Module-I: Introduction to Entrepreneurship

Meaning and concept of entrepreneurship, the history of entrepreneurship development, role of entrepreneurship in economic development, Myths about entrepreneurs, agencies in entrepreneurship management and future of entrepreneurship types of entrepreneurs.

Module-II: The Entrepreneur

Why to become entrepreneur, the skills/ traits required to be an entrepreneur, Creative and Design Thinking, the entrepreneurial decision process, skill gap analysis, and role models, mentors and support system, entrepreneurial success stories.

Module-III: E-Cell

Meaning and concept of E-cells, advantages to join E-cell, significance of E-cell, various activities conducted by E-cell

Module-IV: Communication

Importance of communication, barriers and gateways to communication, listening to people, the power of talk, personal selling, risk taking & resilience, negotiation.

Module-V: Introduction to various form of business organization (sole proprietorship, partnership, corporations, Limited Liability company), mission, vision and strategy formulation.

## **COURSE OBJECTIVES**

The goals of this programme are to inspire students and help them imbibe an entrepreneurial mindset. The students will learn what entrepreneurship is and how it has impacted the world and their country. They will be introduced to key traits and the DNA of an entrepreneur, and be given an opportunity to assess their own strengths and identify gaps that need to be addressed to become a successful entrepreneur.

The programme comprises several short courses, each focusing on a specific entrepreneurial knowledge or skill requirement such as creative thinking, communication, risk taking, and resilience and helping them become career ready, whether it is entrepreneurship or any other career.

## Specifically, the course has the following objectives:

#### Students will learn

1) Develop awareness about entrepreneurship and successful entrepreneurs.

2) Develop an entrepreneurial mind-set by learning key skills such as design, personal selling, and communication.

3) Understand the DNA of an entrepreneur and assess their strengths and weaknesses from an entrepreneurial perspective.

**COURSE COORDINATOR** 

**HEAD OF THE DEPARTMENT** 

HEAD OF DEPARTMENT Department of Computer Science & Engg., Bharath Institute of Higher Education & Research (Deciared as Deemed to be University U/S 3 of UGC Act, 1956) Chennai-600 073. INDIA



# **CERTIFICATE COURSE ON ENTREPRENEUR MIND**

# Date of Introduction of the Course: 07.09.2018

The timings are 1:30 PM to 4:30 PM from Friday (AN) and Saturday (FN&AN).

CLASS	DATE	TOPIC
1,2	07-09-2018(AN)	1. Introduction to EntrepreneurshipMeaning and concept of entrepreneurship, the history ofentrepreneurshipdevelopment,roleofentrepreneurship in economic development.
3,4	08-09-2018(FN)	2. Entrepreneurship Myths about entrepreneurs, agencies in entrepreneurship management and future of entrepreneurship types of entrepreneurs.
5,6	08-09-2018(AN)	3. The Entrepreneur Why to become entrepreneur, the skills/ traits required to be an entrepreneur, Creative and Design Thinking, the entrepreneurial decision process,
7,8	14-09-2018(AN)	<b>4.</b> Mentors and Support skill gap analysis, and role models, mentors and support system, entrepreneurial success stories
9,10	15-09-2018(AN)	5. E-Cell Meaning and concept of E-cells, advantages to join E-cell, significance of E-cell, various activities conducted by E- cell
11,12	15-09-2018(FN)	<b>6.</b> Communication Importance of communication, barriers and gateways to communication.
13,14	21-09-2018(AN)	7. Personal selling listening to people, the power of talk, personal selling, risk taking & resilience, negotiation.
15,16	22-09-2018(AN)	8.) Mission, Vision Introduction to various form of business organization (sole proprietorship, partnership, corporations, Limited Liability company), mission, vision and strategy formulation
17,18	22-09-2018(AN)	9. Communication

# Time Table& Lesson plan

		Importance of communication, barriers and gateways to communication
19,20	28-09-2018(FN)	<b>10.</b> Personal selling listening to people, the power of talk, personal selling, risk taking & resilience, negotiation
21,22	29-09-2018(AN)	11. E-Cell Meaning and concept of E-cells, advantages to join E-cell, significance of E-cell, various activities conducted by E- cell
23,24	29-09-2018(AN)	12. Mentors and Support skill gap analysis, and role models, mentors and support system, entrepreneurial success stories
25,26	05-10-2018(AN)	13. The Entrepreneur Why to become entrepreneur, the skills/ traits required to be an entrepreneur, Creative and Design Thinking, the entrepreneurial decision process,
27,28	06-10-2018(FN)	14. Personal selling listening to people, the power of talk, personal selling, risk taking & resilience, negotiation
29,30	06-10-2018(AN)	<b>15.</b> Introduction to various form of business organization (sole proprietorship, partnership, corporations, Limited Liability company), mission, vision and strategy formulation.

COURSE COORDINATOR

## HEAD OF THE DEPARTMENT

HEAD OF DEPARTMENT Department of Computer Science & Engg., Bharath Institute of Higher Education & Research (Declared as Deemed to be University U/S 3 of UGC Act, 1956) Chennal-600 073. INDIA



# **CERTIFICATE COURSE ON ENTREPRENEUR MIND Date of Introduction of the Course: 07.09.2018**

# School of Computing Registered Students Name List

S.NO	REG.NO	NAME OF THE STUDENT
1	U14CS001	AADHITYA MALLIKA ARJUN
2	U14CS002	AAVULA DIXITH REDDY
3	U14CS003	ABDUL RAHIM.M
4	U14CS004	ABDUL RAZVI .M.K
5	U14CS005	ABDUR RASEED
6	U14CS006	ABHIKAMALI .A
7	U14CS007	ABHISHEK MANDURI
8	U14CS008	AJAY.D
9	U14CS009	AKASH CHANDRA AMBASTHA
10	U14CS010	AKHIL REDDY.G
11	U14CS011	AKSHAY.R
12	U14CS012	AMAR BASUMATARY
13	U14CS013	ANDREW JOSEPH.V
14	U14CS015	ANKITA
15	U14CS016	ANNILKRISHNAN .K
16	U14CS017	ASHUTOSH SRIVASTAVA
17	U14CS019	ARAMBAKAM, YASWANTH
18	U14CS021	AREEF SYED
19	U14CS022	ARUN KUMAR SINGH
20	U14CS023	ASIF NAZIR WANI
21	U14CS024	ATUL ANAND
22	U14CS025	BACHU HARISH
23	U14CS027	BALAJI SINGH. T
24	U14CS029	BALAKRISHNAN.T
25	U14CS031	BISHAL BANIK

26	U14CS033	BOORAGADDA VAMSI KRISHNA
27	U14CS034	BOYAPATI VINAY
28	U14CS035	BYSANI VENKAT SANDEEP
29	U14CS038	CHIDIRALA.SAI SHANKAR
30	U14CS040	CHINTAPANTI SRIKANTH
31	U14CS041	CHINTLA VENKATESH
32	U14CS042	CHUDAAMANI.V
33	U14CS045	DEEPAKSANKAR REDDY.M
34	U14CS047	DEVULAPALLY NAGARAJU
35	U14CS048	DIVYA RUPINI.B

COURSE COORDINATOR

HEAD OF THE DEPARTMENT

HEAD OF DEPARTMENT Department of Computer Science & Engg., Bharath Institute of Higher Education & Research (Declared as Deemed to be University U/S 3 of UGC Act, 1956) Chennai-600 073. INDIA



(Declared as Deemed-to-be University under section 3 of UGC Act 1956)

# **CERTIFICATE OF PARTICIPATION**

# This certificate is presented to

# **DIVYA RUPINI.B**

For actively participating in the value added course on "Entrepreneur Mind" Conducted by School of Computing, BIHER from 07.09.2018 to.06-10-2018

COURSE COOL

HEAD OF THE DEPARTMENT

DIRECTOR

# COURSE FEEDBACK FORM

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. Prepa	ration for the course by	the studen	t:						
(i)	Have done part of this	course earli	er		NO				
(ii)	Has adequate prior exp	osure to the	e prerequisite	s	NO				
(iii)	Had to pickup relevant	additional t	topics throug	h concurre	nt study yes			-	
(iv)	Have no exposure to the	e backgrou	nd material		NO				
The ex	pectations for taking th	e course by	the student	aro					
(a)	Enhance by skill base i								
(b)	Get exposed to a releva				Yes				
(c)	Curiosity				yes				
(d)	Better Employment Op	portunity			Yes				
(e)					Yes				
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HEAD OF DEPARTMENT Department of Computer Science & Engg., Bharath Institute of Higher Education & Research (Declared as Deemed to be University U/S 3 of UGC Act, 1956) Chennai-600 073. INDIA

# COURSE FEEDBACK FORM

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	0-2		2-4	4-6		0-8		8-10	~	
3.	Prepar	ration for the co	ourse by the stud	lent:						
	(i)		rt of this course e			NO				
	(ii)		prior exposure to		S	NO			1	
	(iii)		relevant addition							
	(iv)	Have no expo	sure to the backg	round material		NO				
						NO				
4.	The expectations for taking the course by the student are:									
	(a)	Enhance by skill base in the area of specializations Yes								
	(b)	Get exposed to a relevant subject								
	(c)	Curiosity				YES				
	(d)	Better Employment Opportunity								
	(e)	Complete Course requirements Yes								
	(f)	To Improve CGPA								
Abo	ut the In	structor: Inform	nation on the R	espondent: (Tic	k (√) Appro					
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	voollont	B:	very Good	C: Good		D. Satisfactor	y	E. 1001		

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