

17/04/2019 Chennai

From
Dr S Praveen Kumar,
Professor & Head,
Department of Management Studies,
Bharath Institute of Higher Education and Research,
Chennai

To
The Dean Engineering
Bharath Institute of Higher Education and Research,
Chennai

Sub: Permission to conduct value- added course: Body Language: a key to professional success - reg.,

Respected Sir,

With reference to subject mentioned above, the department proposes to conduct a value-added course titled: **Body Language: a key to professional success** on 20/05/2019. We kindly solicit your kind permission to commence the program.

Warm Regards,

Dr S Praveen Kumar

DEAN-Engineering



School of Management Studies & Commerce

Circular

17/04/2019

Sub: Organising Value-added Course: Body Language: a key to professional success - reg.,

With reference to the above-mentioned subject, it is to bring it to your notice that School of Management Studies & Commerce, Bharath Institute of Higher Education & Research is organising "Value added course: Body Language: a key to professional success". The Course content and registration form is enclosed below.

The application must reach the institution along with all the necessary documents as mentioned. The hard copy of the application should be sent to the institution by registered/ speed post only to reach on or before 15th May 2019; application received after the mentioned date shall not be entertained under any circumstances.

Head of the Department

Encl: A copy of Syllabus & Registration form



Bharath Institute of Higher Education & Research SCHOOL OF MANAGEMENT & COMMERCE

Value Added Course: BODY LANGUAGE KEY TO PROFESSIONAL SUCCESS Course Duration:30 Hrs S.No Topic Date Time Hour 1 05/20/2019 Defining Body Language, 4.00-5.00p.m 1 2 05/22/2019 Scope and Relevance OF Body Language 5.00-6.00p.m 1 Understand the difference between open & closed 3 05/23/2019 body language 4.00-5.00p.m 1 Learn the role facial expressions play in body 4 05/24/2019 4.00-6.00p.m 2 Defining Proxemics, Four Zones, Behavioral 5 05/25/2019 | Connotations 4.00-5.00p.m 1 Space and Designs, Haptics and its Role, Behavioral 05/27/2019 Significance 6 5.00-6.00p.m 1 7 05/28/2019 | Shaking Hands and other tactile behavior 4.00-5.00p.m 1 8 05/29/2019 Cultural Variations, Occulesics 4.00-6.00p.m 2 9 05/30/2019 Right and Left Brain Associations, 5.00-6.00p.m 1 Different Types of Eye Contact, Individual and 10 06-01-2019 Group 4.00-5.00p.m 1 Group situations, Facial Expressions, Smiles and 06-03-2019 Nods, Head Tilts and Inclines 11 4.00-5.00p.m 1 Explain Facial Expressions, Cultural Interface, 06-04-2019 Kinesics 12 4.00-6.00p.m 13 06-05-2019 Types and Contexts, Negative and Positive Gestures 4.00-5.00p.m 1 14 06//06/2019 Discuess about Hand Movements and Steepling, 4.00-5.00p.m Understanding Finger Movements, Fidgeting and 06-07-2019 Ticks 5.00-6.00p.m 15 1 16 06-08-2019 Paralanguage and Voice Modulations 4.00-6.00p.m 2 Meaning of Chronemics, Chromatics, Cultural and 17 06-10-2019 Gender 4.00-5.00p.m 1 06-11-2019 Based aspects, Stereotypes, Body Language 18 4.00 - 5.00pm : Online Presence and Video Interviews 19 06/13/2019 5.00 - 6.00 pm 1 20 06/14/2019 To use body language to strengthen your negotiations 4.00 -6.00 pm 2 21 06/15/2019 To match words with movement to instill trust 4.00 - 5.00 pm Learn how to avoid common body language mistakes 5.00 - 6.00 pm 22 06/18/2019 1 Learn how to avoid common body language mistakes 23 06/20/2019 5.00 - 6.00 pm 1 Understand how body language can expose deception 24 06/22/2019 4.00 - 6.00 pm 2

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School of Management Studies & Commerce		Bhara	th Institute of Higher Education & Researc	ch			
Value Added Course: Body Language: a key to professional success		Scho	ool of Management Studies & Commerce				
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Course Feedback form

Date: 20 5 2019

Course Title: Body Longrey: 1ey a Rafarant

Name:

RegNo: ()18 BC 08

Department: Ormere

S.No	Particulars	1	2	3	4	5		
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. Very Satisfied)						
1.	objectives of the course clear to you				/			
2.	The course contents met with your expectations				1			
3.	The lecture sequence was well planned				/			
4.	The lectures were clear and easy to understand				Ĺ,	/		
5.	The teaching aids were effective				/			
6.	The instructors encourage interaction and were helpful					1		
7.	The level of the course				/			
	(1. Very poor 2. Poor 3. Average 4. Good 5. l	Exce	llent)	/			
8.	Overall rating of the course:	1	2	3	4	5		

Please give Suggestion for the improvement of the course:

Weakness of the course:

Strength of the course:

*** Thank you ***

greellend

Signature

Course Feedback form

Course Title: Body Language: Paga Profession Sums

Name: Swetta

RegNo: 017 BC 989

Department:

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied			Satisfied)
1.	objectives of the course clear to you			1		
2.	The course contents met with your expectations				/	
3.	The lecture sequence was well planned				1	
4.	The lectures were clear and easy to understand				-	
5.	The teaching aids were effective				1	/
6.	The instructors encourage interaction and were helpful					/
7.	The level of the course				(
	(1. Very poor 2. Poor 3. Average 4. Good 5. l	Exce	llent)	/	
8.	Overall rating of the course:	1	2	3	4	5

Please give Suggestion for the improvement of the course:

Sped Sursen

Staller

Weakness of the course:

Strength of the course:

*** Thank you ***



SCHOOL OF MANAGEMENT STUDIES & COMMERCE

CERTIFICATE OF PARTICIPATION

This is to Certify that

KARTHICKR

a unique and special programme held at Bharath Institute of Higher Education & Research has participated in the Value added course: BODY LANGUAGE: KEY TO PROFESSIONAL SUCCESS, on 20/05/2019



Ms. Thoney

COURSE CO-ORDINATOR

S. Part

Dr. S. Praveen Kumar

HEAD OF THE DEPARTMENT



Value Added Course: Body Language: Key to Professional Success on 20/05/2019

