

10.09.2019

Chennai.

From,  
Seena B Nair  
Assistant Professor  
Bharath Institute of Law  
Bharath Institute of Higher Education and Research  
Chennai

To,  
Dean  
Bharath Institute of Law  
Bharath Institute of Higher Education and Research  
Chennai

Sub: Request for permission to organise a course on **Negotiable Instrument Act- Reg.**

Dear Sir,

With reference to the above subject, I would like to request your support and permission to organise a course on “**Negotiable Instruments Act - Reg.**”. It will be a 31 hours session and tentatively scheduled on 7<sup>th</sup> October, 2019. The resource person for the course will be V. Mukesh Kumar, Advocate, Chennai.

I am eagerly waiting for your kind approval for organising the same.

Thanking You

Sincerely,

  
Seena B Nair



Approved  
J. H. M.

**BHARATH INSTITUTE OF LAW**  
(BHARATH INSTITUTE OF HIGHER EDUCATION AND RESEARCH)  
173, Agharam Road, Selaiyur, Chennai – 600 073

**Date:** 13.09.2019

**CIRCULAR**

This is to inform that Bharath Institute of Law is conducting a course on “Negotiable Instruments Act”. The resource person for the course will be V. Mukesh Kumar, Chennai. In handling the session, the resource person will be assisted by Mrs. Seena B Nair, Assistant Professor, Bharath Institute of Law. This course commences on 7<sup>th</sup> October, 2019. The course comprises of 31 hours of lecture and practical classes. Attendance is compulsory for all the students.



A handwritten signature in black ink, appearing to be "J. h. M." with a horizontal line underneath.

**DEAN-LAW**

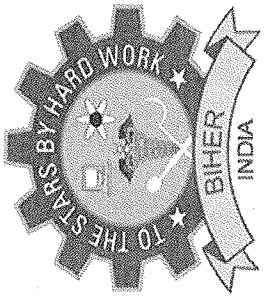
**Copy to**

- 1. All department HODs**
- 2. All classes**
- 3. Course Instructors**
- 4. Notice Board**

**BHARATH INSTITUTE OF LAW**  
**Bharath Institute of Higher Education & Research**

**Lesson Plan**

<b>Value Added Course: Fundamentals of Negotiation</b>			<b>Course Duration:31 Hrs</b>	
<b>S.No</b>	<b>Date</b>	<b>Topic</b>	<b>Time</b>	<b>Hour</b>
1	07.10.2019	Introduction to Negotiation	12.30-4.30p.m	4
2	08.10.2019	Learn negotiation tactics such as value creation and making ultimatums	12.30-4.30p.m	4
3	09.10.2019	Develop skills for negotiations	12.30-4.30p.m	4
4	10.10.2019	Understand cultural and gender roles within negotiation	12.30-4.30p.m	4
5	11.10.2019	Turn disputes into deals by moving conflict into collaboration	12.00-4.00p.m	4
6	12.10.2019	Develop opportunities for mutual gain.	10.00-4.00p.m	6
7	14.10.2019	Learn the legal, tactical, and structural elements of deal-making.	12.00-5.00p.m	5



# **Bharath**

**INSTITUTE OF HIGHER EDUCATION AND RESEARCH**

## **Bharath INSTITUTE OF LAW**

(Declared as Deemed-to-be University under section 3 of UGC Act, 1956)

(Vide Notification No. F.9-5/2000 - U.3, Ministry of Human Resource Development, Govt. of India, dated 4th July 2002)



### **CERTIFICATE COURSE ON NEGOTIABLE INSTRUMENTS ACT**

Bharath Institute of Law, a part of Bharath Institute of Higher Education and Research (BIHER) in its constant endeavor to offer value added legal education plans to conduct a Certificate Course on Negotiable Instruments Act. Please find below the details for the same.

**Title :** Certificate Course on Negotiable Instruments Act  
**Commencement Date:** 07.10.2019  
**Duration:** 31 hours  
**Resource Person:** Mr. V.Mukesh Kumar M.Com., BL, Advocate  
**Academic Co Ordinator:** Mr. Saleem Ahmed, Assistant Professor

# **BHARATH INSTITUTE OF LAW**

(BHARATH INSTITUTE OF HIGHER EDUCATION AND RESEARCH)

173, Agharam Road, Selaiyur, Chennai – 600 073

Course on “**Fundamentals of Negotiation**” held on 7<sup>th</sup> October, 2019.

B.B.A,LL.B(H)

<b>S.No.</b>	<b>Reg.No.</b>	<b>Name of the Student</b>
1	U19BL001	AADITYA B
2	U19BL002	ABISHEIK S
3	U19BL003	AISHWARYA P
4	U19BL004	AJAYKANNAN R
5	U19BL005	ANAND SASHANK S
6	U19BL006	ANCY NEHA A M
7	U19BL007	ARCHANA K R
8	U19BL008	ARJUNGUGAN R S C
9	U19BL009	ARUN K R
10	U19BL010	ARUNKUMAR N
11	U19BL011	ARUNKUMAR V
12	U19BL012	ARAVIND VARMAN B
13	U19BL013	ATHIBAN S
14	U19BL017	DHARSHINI V
15	U19BL018	GIRISH NARAYANAN U K
16	U19BL020	JAYASURIYA K
17	U19BL021	JIBI SAMUEL A B
18	U19BL022	JOTHI POORNA S
19	U19BL023	JYOTHISWARAN A

20	U19BL024	KARAN M
21	U19BL025	KEERTHANNA S

B.A,LL.B(H)

1	U19AL001	ABINANTHAA V
2	U19AL002	AKASH A
3	U19AL003	ANISHA K A
4	U19AL004	ANSAMOL ABRAHAM MATHEW
5	U19AL005	ARAVIND KRISHNA L P
6	U19AL006	ARAVINTHAN S
7	U19AL007	AREESH PERUMAL M
8	U19AL008	ARJUN KIRTIK R T
9	U19AL009	ASHA E
10	U19AL010	ASWATH JOTHI S
11	U19AL011	BATHRI M
12	U19AL012	BEAULA DEVI D
13	U19AL021	EZHILARASAN E
14	U19AL022	GAJA LAKSHMI B
15	U19AL023	GOKUL B
16	U19AL024	GOLLAPUDI VASU
17	U19AL025	HARI PRASATH S
18	U19AL026	HARIPREETHIBA L
19	U19AL050	NAVEEN K S
20	U19AL051	NAVINKUMAR S
21	U19AL052	NISHA KUMARI
22	U19AL053	NIVETHA B

23	U19AL054	OVIYA E
24	U19AL055	PAVITHRA M D
25	U19AL056	PRADEEPA P
26	U19AL057	PRAKASH V
27	U19AL050	NAVEEN K S
28	U19AL051	NAVINKUMAR S
29	U19AL060	RENADE ANGEL J
30	U19AL061	ROHIT RAM P
31	U19AL062	SABAREESH G

B.Com, LL.B(H)

S. No	Register No	Name
1	U19CL006	ARCHANA D
2	U19CL007	ASWIN S
3	U19CL008	ATHIBAN S K
4	U19CL009	BALAMURUGAN T
5	U19CL010	BHUVANESHWARI R
6	U19CL011	BOSE ASHA SANJEEVAN
7	U19CL012	CHANDRU R
8	U19CL013	CHATHRIYA CHATHRAPATHY C

L.L.B.,(H)

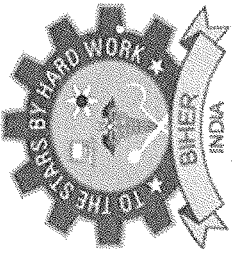
S.No.	Reg.No.	Name of the Student
1	U19DL001	AADHIL J
2	U19DL002	ABHILASH KUMAR R
3	U19DL003	ABISHEK S

4	U19DL004	ABUL HASAN M A
5	U19DL005	ADHARSH S
6	U19DL006	AISHWARYA S
7	U19DL007	AISHWARYA V
8	U19DL008	AISVINI J
9	U19DL009	AISWARYA LAKSHMI M
10	U19DL010	AJAY D
11	U19DL011	AJITHKUMAR L
12	U19DL012	AKSHAYA K N



## Snapshot- Course on “Fundamentals of Negotiation”





**Bharath**  
INSTITUTE OF HIGHER EDUCATION AND RESEARCH

**Bharath INSTITUTE OF LAW**

(Declared as Deemed-to-be University under section 3 of UGC Act, 1956)  
(Vide Notification No. F.5-52000 - U.3, Ministry of Human Resource Development, Govt. of India, dated 4th July 2002)



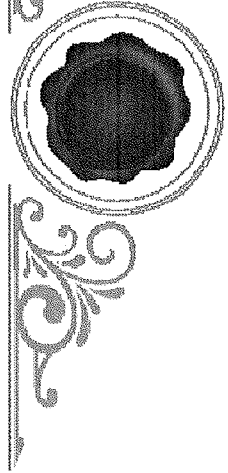
This is to certify that Prof./Dr./Mr./Mss./Mrs. **DHARSHINI. V** has

completed the value added course in **"NEGOTIABLE INSTRUMENTS**

**ACT"** held at Bharath Institute of Law, Bharath Institute of Higher Education and  
Research, Chennai on 7<sup>th</sup> October, 2019.

*N. Jayaraman*

HOD



DEAN

*J. J. J.*

**BHARATH INSTITUTE OF LAW**  
(BHARATH INSTITUTE OF HIGHER EDUCATION AND RESEARCH)  
173, Agharam Road, Selaiyur, Chennai – 600 073

*Course Feedback Form*

Course Title : NEGOTIABLE INSTRUMENTS ACT

Date From 7<sup>th</sup> OCTOBER Date to : 14<sup>th</sup> OCTOBER Venue : BHARATH INSTITUTE OF LAW

Please fill the short questionnaire to make the course better.

Occupation : STUDENT  
Your Organization Name : BHARATH INSTITUTE OF LAW  
Your Highest Qualifications : B.B.A LL.B CA

Please respond below with 1, 2, 3, 4 or 5, where 1 and 5 are explained.

**THE DESIGN OF THE COURSE**

- |  |                      |                          |
|--|----------------------|--------------------------|
| A. Were objectives of the course clear to you?           | Yes / No             | <input type="checkbox"/> |
| B. The course contents met with your expectations        |                      | <input type="checkbox"/> |
| 1. Strongly disagree                                     | 5. Strongly agree    | <input type="checkbox"/> |
| C. The lecture sequence was well planned                 |                      | <input type="checkbox"/> |
| 1. Strongly disagree                                     | 5. Strongly agree    | <input type="checkbox"/> |
| D. The contents were illustrated with                    |                      | <input type="checkbox"/> |
| 1. Too few examples                                      | 5. Adequate examples | <input type="checkbox"/> |
| E. The level of the course was                           |                      | <input type="checkbox"/> |
| 1. Too low   | 5. Too high          | <input type="checkbox"/> |
| F. The course contents compared with your expectations   |                      | <input type="checkbox"/> |
| 1. Too theoretical                                       | 5. Too empirical     | <input type="checkbox"/> |
| G. The course exposed you to new knowledge and practices |                      | <input type="checkbox"/> |
| 1. Strongly disagree                                     | 5. Strongly agree    | <input type="checkbox"/> |
| H. Will you recommend this course to your colleagues?    |                      | <input type="checkbox"/> |
| 1. Not at all  | 5. Very strongly     | <input type="checkbox"/> |

**THE CONDUCT OF THE COURSE**

- |  |                   |                          |
|--|-------------------|--------------------------|
| A. The lectures were clear and easy to understand          |                   | <input type="checkbox"/> |
| 1. Strongly disagree                                       | 5. Strongly agree | <input type="checkbox"/> |
| B. The teaching aids were effectively used                 |                   | <input type="checkbox"/> |
| 1. Strongly disagree                                       | 5. Strongly agree | <input type="checkbox"/> |
| C. The course material handed out was adequate             |                   | <input type="checkbox"/> |
| 1. Strongly disagree                                       | 5. Strongly agree | <input type="checkbox"/> |
| D. The instructors encouraged interaction and were helpful |                   | <input type="checkbox"/> |
| 1. Strongly disagree                                       | 5. Strongly agree | <input type="checkbox"/> |