BECARD DE HIGHER EDUCATION AND RESEARCH INSTITUTE OF HIGHER EDUCATION AND RESEARCH Declared & Detried - D - De - University under section 3 of USC Ad 1950 ACCREDITED WITH 'A' GRADE BY NAAC

> 13/08/2018 Chennai

From Dr S Praveen Kumar, Professor & Head, Department of Management Studies, Bharath Institute of Higher Education and Research, Chennai

To The Dean Engineering Bharath Institute of Higher Education and Research, Chennai

Sub: Permission to conduct value- added course: Certificate course on Marketing / SEO- reg.,

Respected Sir,

With reference to subject mentioned above, the department proposes to conduct a value-added course titled: **Certificate course on Marketing/ SEO** on 19/09/2018. We kindly solicit your kind permission to commence the program.

**DEAN-Engineering** 

raveen Kumar



### **School of Management Studies & Commerce**

### Circular

14/08/2018

Sub: Organising Value-added Course: Certificate course on Marketing / SEO - reg.,

With reference to the above-mentioned subject, it is to bring it to your notice that School of Management Studies & Commerce, Bharath Institute of Higher Education & Research is organising "Value added course: Certificate course on Marketing / SEO". The Course content and registration form is enclosed below.

The application must reach the institution along with all the necessary documents as mentioned. The hard copy of the application should be sent to the institution by registered/ speed post only to reach on or before 11<sup>th</sup> Sep 2018; application received after the mentioned date shall not be entertained under any circumstances.

e Department

Encl: A copy of Syllabus & Registration form



		Bharath Institute of Higher Education & Resear	rch				
School of Management studies and Commerce Value Added Course: Certificate course on Marketing/SEO Course Duration:30 Hrs							
Value A	Added Course	: Certificate course on Marketing/SEO C	ourse Duration	:30 Hrs			
S.No	Date	Торіс	Time	Hour			
1	19-09-2018	Introduction- Concept& nature of marketing	4.00-5.00 Pm	1			
2	24-09-2018	Scope and Importance of marketing	4.00-5.00 Pm	1			
3	25-09-2018	Marketing mix	4.00-5.00 Pm	1			
4	26-09-2018	Strategic marketing planning – an overview.	4.00-6.00 Pm	2			
5	27-09-2018	Market segmentation and positioning Buyer benavior; consumer versus organizational	4.00-5.00 Pm	1			
6	29-09-2018		4.00-5.00 Pm	1			
7	03-10-2018	Consumer decision making process	4.00-5.00 Pm	1			
8	04-10-2018	Product Decisions: Concept of a product	4.00-6.00 Pm	2			
9	05-10-2018	Classification of products	4.00-5.00 Pm	1			
10	08-10-2018	Product line and product mix	4.00-5.00 Pm	1			
11	09-10-2018	Product life cycle – strategic implications	4.00-5.00 Pm	1			
12	12-10-2018	process.	4.00-6.00 Pm	2			
13	15-10-2018	Pricing Decisions	4.00-5.00 Pm	1			
14	16-10-2018	Factors affecting price determination	4.00-5.00 Pm	1			
15	17-10-2018	Pricing policies and strategies	4.00-5.00 Pm	1			
16	18-10-2018	Discounts and rebates	4.00-6.00 Pm	2			
17	19-10-2018	Nature, functions, and types of distribution channel	4.00-5.00 Pm	1			
18	23-10-2018	Distribution channel intermediaries	4.00-5.00 Pm	1			
19	24-10-2018	Promotion Decisions	4.00-5.00 Pm	1			
20		Promotion mix	4.00-6.00 Pm	2			
21		Issues and Developments in Marketing	4.00-5.00 Pm	1			
22		Social, ethical and legal aspects of marketing	4.00-5.00 Pm	1			
23		International marketing	4.00-5.00 Pm	1			
24	31-10-2018	Cyber marketing	4.00-6.00 Pm	2			



S. Bad 2

		titute of Higher Education & Researce Management Studies & Commerce		
		Participant List- 2018		
		Added Course: Marketing / SEO	Value	
	Signature	Student Name	Register Number	S.No
-	Apithur	ABIRAMI S	U16BC002	1
	Signa	SUJAY S	U16BC003	2
-	tom.	KISHORE V	U16BC004	3
V	Asimple	ARAVIND S	U16BC005	4
-	Texhow	KISHORE KANNA G	U16BC006	5
-	Abstak	K ABISHEK KUMAR	U16BC007	6
	-	SAM GIDEON P	U16BC008	7
	Aum	PREM KUMAR M	U16BC009	8
N	Havi know	HARIKARAN P	U16BC011	9
)	Marthan	MADHAN KUMAR D	U16BC012	10
2	Atashy	AKSHAYA A	U16BC013	11
_	Project .	PRADEEP B	U16BC014	12
1	Southet	ELAMPARITHI G	U16BC015	13
1	Samet	SANGEETHA P S	U16BC016	14
-	Sur	SURYA PRAKASH E	U16BC017	15
~	Hondow	HARDIK L	U16BC018	16
	Spherk	RAKESH S	U16BC019	17
/	amph	DINESH R	U16BC020	18
	Sterm	SIEON H	U16BC021	19
	Dachen	RAGHURAM M	U16BC022	20
-	Killin	KARTHICK V <sup>'</sup> K	U16BC023	21
	Dohna	NISHAJITH S	U16BC024	22
7	1 Linar	VIJAYA KUMAR R	U16BC025	23
-	How	HOORNESHWARAN S	U16BC026	24
-	Ca hose	NICKSON JEBASTIN J	U16BC027	25
-	Qialgo P	DINESH P	U16BC028	26
2	Kanken	VIGNESH S	U16BC029	27
1	M. Callar.	SANTHOSH M	U16BC030	28
-	10 lot st	K VEDAKSHI	U16BC031	29
-	OIL	DHANASEKAR V	U16BC033	30
	Jeff	JAWAHAR CHANDRAN R	U16BC035	31
-	XdEn	MARIE FETHIL M	U16BC036	32
1	lefter.	ESTHER M	U16BC037	33
-	VR	KANNIGA PARAMESHWARI K	U16BC038	34
1	ALT	AATHITHAN S	U16BC039	35
-		NAVEEN KUMAR M	U16BC040	36
-	Muchant	MUTHARASI S	U16BC041	37
	AK	NIRMAL KUMAR S	U16BC042	38
	Oal	DINESH G	U16BC043	39
-	ATO A	GOKULNATH K	U16BC044	40
4	100 mill	RUBESH ARAVIND V R	U16BC045	40

42	U16BC046	SAGAYA NIVETHA A	bulh
43	U16BC047	G ROHINI	Rohin
44	U16BC048	S KARTHICK	S. Karthich
45	U16BC049	PRASANTH V	R.
46	U16BC050	GOPINATH D	GUR4-
47	U16BC051	DINESHKUMAR S	Dkun
48	U16BC052	APPU B	APPD
49	U16BC054	PONRAJ M	Burn .
50	U16BC055	PRATEEK MISHRA	Mertin

.

Date: 19/09/2018

Course Title: marketing/seo

Name: Vedakehi RegNo: VBREOZI Department: Commerce

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. V	ery	Satis	fied	)
1.	objectives of the course clear to you		1			
2.	The course contents met with your expectations		· .	1		
3.	The lecture sequence was well planned				(	
4.	The lectures were clear and easy to understand				4	
5.	The teaching aids were effective				1	1
6.	The instructors encourage interaction and were helpful	1				1
7.	The level of the course				/	
	(1. Very poor 2. Poor 3. Average 4. Good 5. ]	Exce	llent	)	-/	
8.	Overall rating of the course:	1	2	3	4/	5

Please give Suggestion for the improvement of the course:

Weakness of the course:

Strength of the course:

Signature

\*\*\* Thank you \*\*\*

Road

Date: 19/1/18

Mauthin / Seo. **Course Title:** 

Name:	Machan Amor
RegNo:	VIGBCOIR
	0

Department: Comprises

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. V	ery	Sati	sfied	)
1.	objectives of the course clear to you		1			
2.	The course contents met with your expectations			1		
3.	The lecture sequence was well planned				1	
4.	The lectures were clear and easy to understand				(	
5.	The teaching aids were effective				/	
6.	The instructors encourage interaction and were helpful					1
7.	The level of the course				/	
	(1. Very poor 2. Poor 3. Average 4. Good 5. 1	Exce	llent	)		
8.	Overall rating of the course:	1	2	3	4	5

Please give Suggestion for the improvement of the course:

Weakness of the course:

Strength of the course:

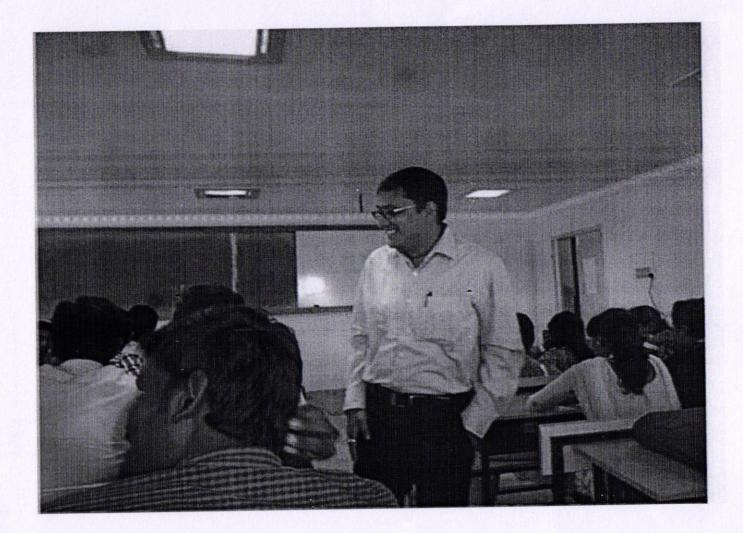
Nous and good.

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Signature



Value Added Course: Marketing / SEO on 19/09/2018





12/11/2018 Chennai

From Dr S Praveen Kumar, Professor & Head, Department of Management Studies, Bharath Institute of Higher Education and Research, Chennai

To The Dean Engineering Bharath Institute of Higher Education and Research, Chennai

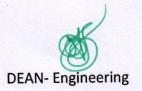
Sub: Permission to conduct value- added course: HR for MPH course- reg.,

Respected Sir,

With reference to subject mentioned above, the department proposes to conduct a value-added course titled: **HR for MPH course** on 05/12/2018. We kindly solicit your kind permission to commence the program.

S.Se

Dr S Praveen Kumar





### **School of Management Studies & Commerce**

· Circular

13/11/2018

#### Sub: Organising Value-added Course: HR for MPH course - reg.,

With reference to the above-mentioned subject, it is to bring it to your notice that School of Management Studies & Commerce, Bharath Institute of Higher Education & Research is organising "Value added course: HR for MPH course". The Course content and registration form is enclosed below.

The application must reach the institution along with all the necessary documents as mentioned. The hard copy of the application should be sent to the institution by registered/ speed post only to reach on or before 10<sup>th</sup> Dec 2018; application received after the mentioned date shall not be entertained under any circumstances.

Head o the Department

Encl: A copy of Syllabus & Registration form



	Bharath Institute of Higher Education & Research School of Management studies and Commerce							
	School of Management studies and Commerce         Value Added Course: HR for Mph course       Course Duration:30 Hrs							
	v arue m							
S.No	Date	Торіс	Time	Hour				
1	05-12-2018	Human Resource Management: Definition, Objectives & Responsibilities	4.00-5.00 Pm	1				
2	06-12-2018	History of HRM	4.00-5.00 Pm	1				
3	07-12-2018	Craft System	4.00-5.00 Pm	1				
4	11-12-2018	Human Relations Movement	4.00-6.00 Pm	2				
5	12-12-2018	Human Capital –Definition	4.00-5.00 Pm	1				
6	13-12-2018	Human Capital Imporatance	4.00-5.00 Pm	1				
7	18-12-2018	Internal Structure of an HR Department	4.00-5.00 Pm	1				
8	19-12-2018	External Factors Impacting HRM	4.00-6.00 Pm	2				
9	08-01-2019	Aligning HRM and Organizational Strategy	4.00-5.00 Pm	1				
10	09-01-2019	Human Resource Management vs. Personnel Management	4.00-5.00 Pm	1				
11	10-01-2019	Major Job Attitudes- Satisfaction, Commitment, Engagement	4.00-5.00 Pm	1				
12	22-01-2019	Ethical Issues in HR	4.00-6.00 Pm	2				
13	23-01-2019	Definition & Importance of ethical issues	4.00-5.00 Pm	1				
14	24-01-2019	Overview of HRM Field	4.00-5.00 Pm	1				
15	28-01-2019	Job Analysis and Design	4.00-5.00 Pm	1				
16	29-01-2019	Staffing in Organizations	4.00-6.00 Pm	2				
17	30-01-2019	Training and Development in Organizations	4.00-5.00 Pm	1				
18	01-02-2019	Performance Appraisals	4.00-5.00 Pm	1				
19	04-02-2019	Employee Compensation Issues	4.00-5.00 Pm	1				
20	05-02-2019	Employment Law & Employee Rights	4.00-6.00 Pm	2				
21	06-02-2019	International Human Resource Management	4.00-5.00 Pm	1				
22	11-02-2019	Current Issues in HRM	4.00-5.00 Pm	1				
23	12-02-2019	Trends in HRM	4.00-5.00 Pm	1				
24	13-02-2019	Challenges in International HRM	4.00-6.00 Pm	2				



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		te of Higher Education & Res	
-		nagement Studies & Comme	erce
		articipant List- 2018	
S.No	Register Number	dded Course: HR for MPH	Circut
1	P17BA001	Student Name	Signature
2	P17BA001 P17BA002	KRISHNA	my
3	P17BA002 P17BA003	RAMKUMAR	Cenispina
4	P17BA003	KRISHNA PRASAD	Canlel
5	P17BA004	RAHUL KUMAR SHAH	perila.
6	P17BA005	THENNARASAN.M	tahit
7	P17BA007		Thenim
8	P17BA007	PUTTA BALAKRISHNA	Auta
8 9	P17BA008 P17BA009	KARUNAKARAN	Julal
9 10	P17BA009 P17BA010	NEEVIYA.M	Deniy
			Abhill.
11	P17BA011		Alent
12	P17BA012	VICHITRA.M	Ungthing,
13	P17BA013	ANANDHI.E	- Charle
14	P17BA014	HIDAYATHULLA.B	theopen
15	P17BA015	DINESH PRABHU.G	Spith
16	P17BA016	ARUN KUMAR.S	Angla
17	P17BA017	NAUSHAD KHAN MD	Apart
18	P17BA018	MOHAMED PARVEZ.A	Mahm
19	P17BA019	RAM KUMAR	Tike
20	P18BA001	SHANKAR S	Som 19
21	P18BA002	VETRIVEL M	Delmit
22	P18BA003	SAIEES CHANDRAKUMAR	toing
23	P18BA004	SANGEETHA M	Singthe
24	P18BA005	GOKULA KRISHNAN R P	Goal
25	P18BA006	SELVAKUMAR R	Kelm
26	P18BA007	LOGASRI M	Legali
27	P18BA008	MUKESH P	mult
28	P18BA009	MUGUNDAN S	Nehnpush
29	P18BA010	BANUPRIYA A	Bondayin
30	P18BA011	SANTHOSH R	Sonthath
31	P18BA012	JOSHVA S	Ash
32	P18BA013	ANKIT BOSE	Lant
33	P18BA014	GOPINATHAN K.	Chons. the
34	P18BA015	NINUSHAA R M.	Donigh
35	P18BA016	NAVEEN KUMAR D G.	atomen
36	P18BA017	J ROBINSON .	Robergen
37	P18BA019	MAKISHA . R .	souther
38	P18BA020	SOORAJ S NAIR .	2 Marin

39	P18BA021	VIGNESH V.	and
40	P18BA022	MADDU SURESH .	Malleri
41	P18BA023	LAKSHMI PRIYA A.	alabel -
42	P18BA024	JOSEPHINE CECILY D.	hereh
43	P18BA025	SARAVANA KUMAR A.	Calaram
44	P18BA026	CHILUKURI KIREETI REDDY.	Obilhy

Date: 5-12-18

Course Title: HR for MPA

Name: Saries chon Junior RegNo: PISBO03 Department: MBP

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. V	ery	Satis	sfied	)
1.	objectives of the course clear to you				L	
2.	The course contents met with your expectations				(	
3.	The lecture sequence was well planned	1			(	-
4.	The lectures were clear and easy to understand					1
5.	The teaching aids were effective	1			1	
6.	The instructors encourage interaction and were helpful				(	/
7.	The level of the course					1
	(1. Very poor 2. Poor 3. Average 4. Good 5. I	Excel	llent	)	/	/
8.	Overall rating of the course:	1	2	3	4	5

Please give Suggestion for the improvement of the course:

Weakness of the course:

Strength of the course:

topeallant.

Signature

Date: 15-12-2015

Course Title: HA Je MPA Name: Polton balatishon RegNo: PIZBAOOJ

Department: MBP

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. V	ery	Satis	sfied	)
1.	objectives of the course clear to you		1			
2.	The course contents met with your expectations			1		
3.	The lecture sequence was well planned			11	1	
4.	The lectures were clear and easy to understand				1	
5.	The teaching aids were effective				1	
6.	The instructors encourage interaction and were helpful				/	
7.	The level of the course					/
	(1. Very poor 2. Poor 3. Average 4. Good 5. I	Excel	llent	)	/	
8.	Overall rating of the course:	1	2	3	4	5

Please give Suggestion for the improvement of the course:

Weakness of the course:

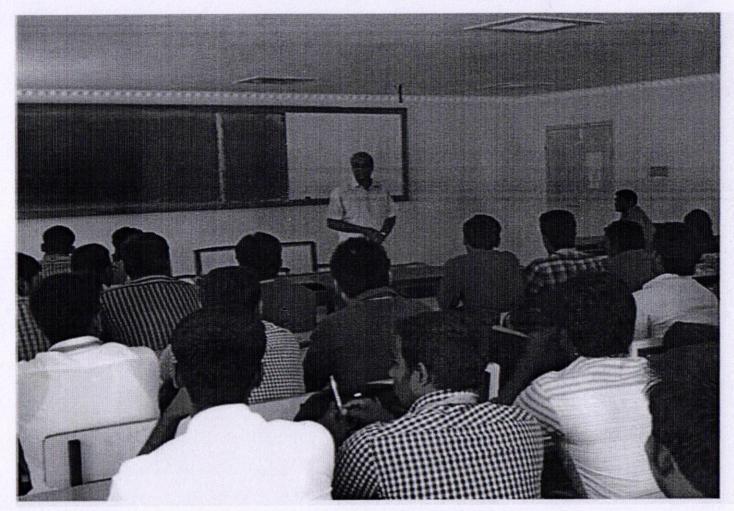
Strength of the course:

Specifiert.

- Bland Signature



### Value Added Course: HR for MPH on 05/12/2018



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03/08/2018 Chennai

From Dr S Praveen Kumar, Professor & Head, Department of Management Studies, Bharath Institute of Higher Education and Research, Chennai

To The Dean Engineering Bharath Institute of Higher Education and Research, Chennai

#### Sub: Permission to conduct value- added course: Empowerment- reg.,

Respected Sir,

With reference to subject mentioned above, the department proposes to conduct a value-added course titled: **Empowerment** on 03/09/2018. We kindly solicit your kind permission to commence the program.

Dr S Praveen Kumar

**DEAN- Engineering** 



### School of Management Studies & Commerce

Circular

04/08/2018

Sub: Organising Value-added Course: Empowerment - reg.,

With reference to the above-mentioned subject, it is to bring it to your notice that School of Management Studies & Commerce, **Bharath Institute of Higher Education & Research** is organising **"Value added course: Empowerment".** The Course content and registration form is enclosed below.

The application must reach the institution along with all the necessary documents as mentioned. The hard copy of the application should be sent to the institution by registered/ speed post only to reach on or before 25<sup>th</sup> Aug 2018; application received after the mentioned date shall not be entertained under any circumstances.

the Department

Encl: A copy of Syllabus & Registration form



		ute of Higher Education & Rese	
		anagement Studies & Comme	rce
		Participant List- 2018	
		dded Course: Empowerment	
S.No	Register Number	Student Name	Signature
1	P18BA027	KRISHNAVENI S.	Kash
2	P18BA028	PREMALATHA K.	Permontitu
3	P18BA029	THILRUKSHAN G.	Detrughter
4	P18BA030	KEVIN INFANT F.	themin but
5	P18BA031	MUTHUKUMARASAMI R.	Minthen,
6	P18BA032	SAMSAD AHAMED.	Amelon
7	P18BA034	NIVEDHA V .	n mathe
8	P18BA035	KARTHIKEYAN P	Harthur
9	P18BA036	MOHANRAJ A .	- Mahawa
10	P18BA037	RAJAT KUMAR PRADHAN	Leut
11	P18BA038	BEUTON LAWRENCE A	Rentour
12	P18BA039	MAIESWARAN C	Maieman
13	P18BA040	MADHAN G	Mahan
	P18BA041	JAYARAMAKRISHNAN A	and when
	P18BA042	RUSIKESAN D	PD 1
	P18BA043	NAVEEN KUMAR A .	2 Jangung
	P18BA044	SOUNDARYA S .	- Chancer -
	P18BA045	JEBILAH VICTORIA K .	DLP.1
	P18BA046	ARAVINDHA KUGAN MS .	- the second
	P18BA047	RENJU R K	Pitamet
	P18BA048	POOVARASAN K .	(Lenin
	P18BA049	INIYAVAN V	formen
	P18BA049	YUVARAJ V .	Conge
	P18BA051	SRIDEVI U .	James.
		the second s	Dorden
	P18BA053	PRADEESH G	Acadash
	P18BA054		Anth
	P18BA055	R RANJITHA DEVI	Spinha
	P18BA056		John .
1. S.	P18BA057	SURESH L	Sincesh
	P18BA058	ELIZABETH V	Storgenth
	P18BA059	UDHAYA KUMAR M	Crahaya
	P18BA060	JAYA SURYA J	Dava
33	P18BA061	DATIKI RAVI TEJA	Doutsing
34	P18BA062	TAMILSELVAN P	1 pmil
35	P18BA063	BHARATH R	Bhailt
36	P18BA064	GOWTHAM SINGH D	Kanton
37	P18BA065	SANJAY K .	Same
38	P18BA066	SINDHIYA M .	Constran.

39	P18BA067	NIKITHA P R	1 within
40	P18BA069	SUSMITHA M	Samith
41	P18BA070	KRUPA SHARON NISHITHA S	Huper
42	P18BA071	DEEPAK R	Deeper
43	P18BA072	RAJASEKAR S	Parall
44	P18BA073	SWETHA R	Swither
45	P18BA074	AKULA PAVAN THEJA	1 2 marting

		harath Institute of Higher Education & Res		
		School of Management studies and Comm		
alue Ad	ded Course: She	ort term course in Empowerment & Entrepreneursh	nip Course Dura	ation:30 H
S.No	Date	Торіс	Time	Hour
1	03-09-2018	Meaning and concept of entrepreneurship	4.00-5.00 Pm	1
2	05-09-2018	History of Entrepreneurship development	4.00-5.00 Pm	1
3	06-09-2018	development	4.00-5.00 Pm	1
4	11-09-2018	Myths about entrepreneurs	4.00-6.00 Pm	2
5	20-09-2018	Agencies in entrepreneurship management	4.00-5.00 Pm	1
6	24-09-2018	Types of entrepreneurs	4.00-5.00 Pm	1
7	25-09-2018	Skills/ traits required to be an entrepreneur	4.00-5.00 Pm	1
8	26-09-2018	Creative and Design Thinking	4.00-6.00 Pm	2
9		Entrepreneurial decision process	4.00-5.00 Pm	1
10	29-09-2018	skill gap analysis	4.00-5.00 Pm	1
11	03-10-2018	Mentors and Support system	4.00-5.00 Pm	1
12	04-10-2018	Entrepreneurial success stories.	4.00-6.00 Pm	2
13	05-10-2018	Meaning and concept of E-cells	4.00-5.00 Pm	1
14	the state of the state of the state	Advantages to join E-cell	4.00-5.00 Pm	1
15	09-10-2018	Significance of E-cell	4.00-5.00 Pm	1
16	12-10-2018	Various activities conducted by E-cell	4.00-6.00 Pm	2
17	15-10-2018	Importance of communication	4.00-5.00 Pm	1
18		Barriers and gateways to communication	4.00-5.00 Pm	1
19	17-10-2018	Listening to people, the power of talk, persor	4.00-5.00 Pm	1
20		Risk taking, resilience&negotiation	4.00-6.00 Pm	2
21	the second se	Introduction to various form of business orga	4.00-5.00 Pm	1
22	23-10-2018	Sole proprietorship& partnership	4.00-5.00 Pm	1
23		Corporations& Limited Liability company	4.00-5.00 Pm	1
24		Mission, Vision and Strategy formulation	4.00-6.00 Pm	2

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S. Barta

Date: 3-9-2018

Course Title: Empowerment.

Name: Yawarny RegNo: DI&BAOS) Department: MBA

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. V	ery	Satis	sfied	)
1.	objectives of the course clear to you					
2.	The course contents met with your expectations					
3.	The lecture sequence was well planned				-	
4.	The lectures were clear and easy to understand					
5.	The teaching aids were effective					
6.	The instructors encourage interaction and were helpful					
7.	The level of the course					
	(1. Very poor 2. Poor 3. Average 4. Good 5. 1	Exce	llent	)		
8.	Overall rating of the course:	1	2	3	4	5

Please give Suggestion for the improvement of the course:

Weakness of the course:

Searron very Spread.

Strength of the course:

Flexelunt -

Signature

Date: 3/9/18

Course Title: Empewalment.

Name: Poesnmlatten RegNo: P18BA228 Department: MBO

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. V	ery	Satis	sfied	)
1.	objectives of the course clear to you			6		
2.	The course contents met with your expectations				/	
3.	The lecture sequence was well planned				1	
4.	The lectures were clear and easy to understand				1	
5.	The teaching aids were effective					/
6.	The instructors encourage interaction and were helpful				1	
7.	The level of the course				1	
	(1. Very poor 2. Poor 3. Average 4. Good 5. 1	Exce	llent	)		/
8.	Overall rating of the course:	1	2	3	4	5

Please give Suggestion for the improvement of the course:

Weakness of the course:

Strength of the course:

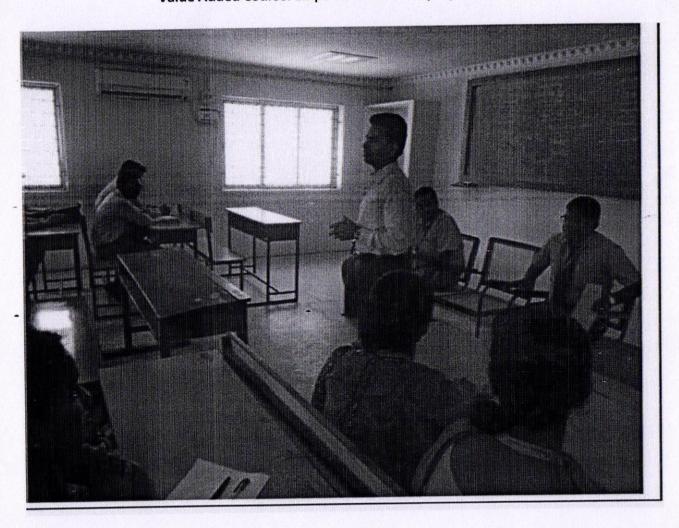
good.

Jerne Witon Signature

\*\*\* Thank you \*\*\*

.





Value Added Course: Empowerment on 03/09/2018



04/08/2018 Chennai

From Dr S Praveen Kumar, Professor & Head, Department of Management Studies, Bharath Institute of Higher Education and Research, Chennai

To The Dean Engineering Bharath Institute of Higher Education and Research, Chennai

Sub: Permission to conduct value- added course: Event Management- reg.,

Respected Sir,

With reference to subject mentioned above, the department proposes to conduct a value-added course titled: Event Management on 03/09/2018. We kindly solicit your kind permission to commence the program.

Dr S Praveen Kumar





### **School of Management Studies & Commerce**

Circular

05/08/2018

#### Sub: Organising Value-added Course: Event Management - reg.,

With reference to the above-mentioned subject, it is to bring it to your notice that School of Management Studies & Commerce, Bharath Institute of Higher Education & Research is organising "Value added course: Event Management". The Course content and registration form is enclosed below.

The application must reach the institution along with all the necessary documents as mentioned. The hard copy of the application should be sent to the institution by registered/ speed post only to reach on or before 26<sup>th</sup> Aug 2018; application received after the mentioned date shall not be entertained under any circumstances.

Head of the Department

Encl: A copy of Syllabus & Registration form



	Bharath Inst	titute of Higher Education & Researc	h
	School of	Management Studies & Commerce	
		Participant List- 2018	
	Value A	dded Course: Event Management	
S.No	Register Number	Student Name	Signature
1	P17BA022	RAMAN	Jamen
2	P17BA023	RAJESH	Paint
3	P17BA024	ANBALAGAN	andhim
4	P17BA025	JOHN	1 John
5	P17BA026	PAUL SAMUEL	Rundson
6	P17BA027	VAISHALI	Darchal
7	P17BA028	RAMYA	Romia
8	P17BA029	RANJANI	Ranjohn
9	P17BA030	JAYSHREE	Joughn
10	P17BA031	ΡΙΝΑΚΑ	Danaler
11	P17BA032	CHITRA	Chitra
12	P17BA033	RAJANI	Jaimi
13	P17BA034	RAJANI	Rajoni
14	P17BA035	ANUSHYA	Anna
15	P17BA036	RAMYA	Rupto
16	P17BA037	ANGEL	Anat
17	P17BA038	RAMESH	Bank
18	P17BA039	KRISHNA KUMAR	Berton
19	P17BA040	PRIYA LAKSHMI	Parala
20	P17BA041	RAM MOHAN,	Rosaha
21	P17BA042	RAVI KUMAR	Flather
22	P17BA043	Balaji C	Phi
23	U16BC075	JOTHIESWARI C S	Tothumen
24	U16BC076	RAMYA MARY E	19.0
25	U16BC077	KANDIPOGU CHARULATHA	Al davie
26	U16BC078	ASWINI K	AGing
27	U16BC079	YUMENISHA T	Junanting
28	U16BC080	NANDHA KUMAR S	Annun
29	U16BC081	DINESH K	- andar
30	U16BC082	N SRI RANGA AISHWARYA	how
31	U16BC082	CHINARASU V	Com.
32	U16BC083	SAM S	(am
33	U16BC084	NAVEEN KUMAR K	CON VI
33	U16BC086	PRIYANKA M	Dansalan
	U16BC087	POOVARASAN R	Keyon
35	01000087	IOUVARABANK	( Jameson

\*

		Bharath Institute of Higher Education & Res		
Valas		School of Management studies and Comm		20.77
value	Added Cours	se: Certificate Program on Event management	Course Duration	:30 Hrs
S.No	Date	Торіс	Time	Hour
1	03-09-2018	Introduction to Event Management	4.00-5.00 Pm	1
2	05-09-2018	Size & type of event	4.00-5.00 Pm	1
3	06-09-2018	Event Team	4.00-5.00 Pm	1
4	07-09-2018	Code of ethics	4.00-6.00 Pm	2
5	08-09-2018	Principles of Event Management	4.00-5.00 Pm	1
6	10-09-2018	Concept & Designing	4.00-5.00 Pm	1
7	11-09-2018	Analysis of concept	4.00-5.00 Pm	1
8	12-09-2018	Logistics of concept.	4.00-6.00 Pm	2
9	13-09-2018	Preparing event proposal	4.00-5.00 Pm	1
10	14-09-2018	Use of planning tools '	4.00-5.00 Pm	1
11	17-09-2018	Protocols	4.00-5.00 Pm	1
12	18-09-2018	Dress codes	4.00-6.00 Pm	2
13	19-09-2018	staging, staffing	4.00-5.00 Pm	1
14	24-09-2018	Leadership skills-Managing team	4.00-5.00 Pm	1
15	25-09-2018	Group development, Managing meetings	4.00-5.00 Pm	1
16	26-09-2018	Written communications, (Official, semi-official, Invoice)	4.00-6.00 Pm	2
17	27-09-2018	Verbal communications	4.00-5.00 Pm	1
18	29-09-2018	Security& Occupational safety	4.00-5.00 Pm	1
19	03-10-2018	Crowed management	4.00-5.00 Pm	1
20		Major risks and emergency planning	4.00-6.00 Pm	2
21		Incident reporting	4.00-5.00 Pm	1
22		Emergency procedures	4.00-5.00 Pm	1
23		Brain Storming sessions	4.00-5.00 Pm	1
24	12-10-2018	Travel Arrangements	4.00-6.00 Pm	2



S.P- to

Date: 3 12.18

Course Title: Event management

Name:

Jayashnee P17136A030

RegNo:

Department: MBD

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. V	ery	Satis	sfied	)
1.	objectives of the course clear to you				1	
2.	The course contents met with your expectations					(
3.	The lecture sequence was well planned				5	
4.	The lectures were clear and easy to understand			1		
5.	The teaching aids were effective				1	
6.	The instructors encourage interaction and were helpful				1	
7.	The level of the course				1	
	(1. Very poor 2. Poor 3. Average 4. Good 5.	Exce	llent	()	/	/
8.	Overall rating of the course:	1	2	3	4	5

.

Please give Suggestion for the improvement of the course:

Weakness of the course:

Jession very Sperd

good

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Strength of the course:

Date: 8/2/2015.

Course Title: Event Management

Name: Pingleon RegNo: P17 BA 031 Department: MBA

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. V	ery	Satis	sfied	)
1.	objectives of the course clear to you		6			
2.	The course contents met with your expectations			1		
3.	The lecture sequence was well planned			(		
4.	The lectures were clear and easy to understand		-		1	
5.	The teaching aids were effective				1	
6.	The instructors encourage interaction and were helpful				1	-
7.	The level of the course				-	
	(1. Very poor 2. Poor 3. Average 4. Good 5. 1	Exce	llent	)	/	-
8.	Overall rating of the course:	1	2	3	4	5

Please give Suggestion for the improvement of the course:

Weakness of the course:

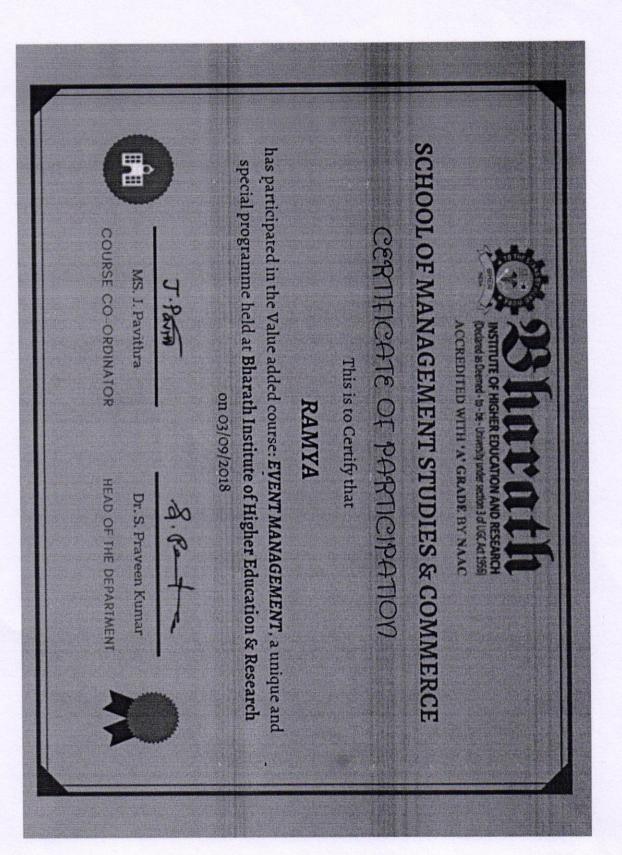
Strength of the course:

mice Servicion

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Signature



Value Added Course: Event Management on 03/09/2018





02/08/2018 Chennai

From Dr S Praveen Kumar, Professor & Head, Department of Management Studies, Bharath Institute of Higher Education and Research, Chennai

To The Dean Engineering Bharath Institute of Higher Education and Research, Chennai

Sub: Permission to conduct value- added course: Retail Management- reg.,

Respected Sir,

With reference to subject mentioned above, the department proposes to conduct a value-added course titled: **Retail Management** on 03/09/2018. We kindly solicit your kind permission to commence the program.

aveen Kumar

**DEAN-Engineering** 



## Circular

02/08/2018

### Sub: Organising Value-added Course: Retail Management - reg.,

With reference to the above-mentioned subject, it is to bring it to your notice that School of Management Studies & Commerce, Bharath Institute of Higher Education & Research is organising "Value added course: Retail Management". The Course content and registration form is enclosed below.

The application must reach the institution along with all the necessary documents as mentioned. The hard copy of the application should be sent to the institution by registered/ speed post only to reach on or before 27<sup>th</sup> Sep 2018; application received after the mentioned date shall not be entertained under any circumstances.

the Department



		Bharath Institute of Higher Education & Resea		
		School of Management studies and Commerce		
Valu	ie Added Cou	rse: Certificate Course on Retail management	Course Duration:	30 Hrs
S.No	Date	Торіс	Time	Hour
1	03-09-2018	Concept of retailing	4.00-5.00 Pm	1
2	05-09-2018	Functions of retailing	4.00-5.00 Pm	1
3	06-09-2018	Retail formats and types	4.00-5.00 Pm	1
4	07-09-2018	Retailing Channels	4.00-6.00 Pm	2
5	08-09-2018	Retail Industry in India	4.00-5.00 Pm	1
6	10-09-2018	Importance of retailing	4.00-5.00 Pm	1
7	11-09-2018	Changing trends in retailing	4.00-5.00 Pm	1
8	12-09-2018	Retail consumer behavior	4.00-6.00 Pm	2
9	13-09-2018	Factors influencing the Retail consumer	4.00-5.00 Pm	1
10	14-09-2018	Customer decision making process	4.00-5.00 Pm	1
11	17-09-2018	Types of decision making	4.00-5.00 Pm	1
12	18-09-2018	Market research for understanding retail consumer	4.00-6.00 Pm	2
13		Market Segmentation and its benefits	4.00-5.00 Pm	1
14	24-09-2018	Definition of Retail strategy	4.00-5.00 Pm	1
15	25-09-2018	Strategy for effective market segmentation	4.00-5.00 Pm	1
16	26-09-2018	Importance of Retail locations	4.00-6.00 Pm	2
17	27-09-2018	Types of retail locations	4.00-5.00 Pm	1
18	29-09-2018	Factors determining the location decision	4.00-5.00 Pm	1
19		Steps involved in choosing a retail locations	4.00-5.00 Pm	1
20	04-10-2018	8 Meaning of Merchandising 4.00-6.00 P		2
21	05-10-2018	018 Factors influencing Merchandising 4.00-5.00 P		1
22	08-10-2018	Functions of Merchandising Manager	4.00-5.00 Pm	1
23	09-10-2018	Merchandise planning, Merchandise buying	4.00-5.00 Pm	1
24	12-10-2018	Analysing Merchandise performance	4.00-6.00 Pm	2

8.0-+-

		te of Higher Education & Re	
		nagement Studies & Commo articipant List- 2018	erce
		d Course: Retail Manageme	
S.No	Register Number		
1	U16BC095	THARUN KUMAR M	Signature
2	U16BC096	YUVAN A	- Ihroathere
3	U16BC097	RAMESH R	Amon
4	U16BC098	MOHAMED BAZIL R	And Jone
5	U16BC099	KUMAR S	( bhreet
6	U16BC100	BAIJU V	- Anner
7	U16BC101	DEEPTHI G	mon
8	U16BC102	SELVARAJ R	Doptin
9	U16BC102	MAGESH G	- Polyan
10	U16BC104	LAVANYA S	man
10	U16BC104	MOHAMED AKRAM A	Lanny
12	U16BC106	ANNIE BEAULAH B	Mohmet
13	U16BC107	RAJESH R	Sime
14	U16BC108	JOSEPH MILTON D	anjern
15	U16BC109	SHANKAR P	John
16	U16BC111	AATHIYAMMAL V	Santer
17	U16BC112	SELVA VARSHA S	gann
18	U16BC113	MANIGANDAN R	Mena 1
19	U16BC114	N SNEHA	Gamyndo
20	U16BC115	MANIMEGALAI P	Minal
21	U16BC116	MANIKANDAN J	Maninegolo
22	U17BC001	SENTHILPANDI C	Manilande
23	U17BC002	THOMAS A	anny
24	U17BC003	VENKATESH B	Thomas
25	U17BC004	BALAGURU G	Handush
26	U17BC005	AJAY VARSHAN KL	Jalyn
27	U17BC006	JAGAN V	- Hay
28	U17BC007	UDAYA KUMAR A	Cargon
29	U17BC008	YOKESH R	N. SI
30	U17BC009	BALA CHANDHAR S	Bul
31	U17BC010	SOBAN V	Sanch
32	U17BC011	MUBARAKALI A	A. I. I
33	U17BC012	PRAVEENKUMAR N	Ankenber
34	U17BC013	SARAVANAN P	Jane hum
35	U17BC014	THARAN R	Labour
36	U17BC015	RAJALAKSHMI S	Shortini
37	U17BC016	RANJITHA P	Jarmahm
38	U17BC017	HARIHARAPRABU S	scoupter

39	U17BC018	PRIYA M	Feir
40	U17BC019	GOWTHAM S	Co and
	A CARLES CONTRACTOR		070

Date: 3/9/14

Course Title: Refail Monagment

Name: Aday Voulan RegNo: V17BOas

Department: ( comme

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. V	ery	Sati	sfied	)
1.	objectives of the course clear to you					
2.	The course contents met with your expectations					
3.	The lecture sequence was well planned					
4.	The lectures were clear and easy to understand					
5.	The teaching aids were effective					
6.	The instructors encourage interaction and were helpful					
7.	The level of the course					
	(1. Very poor 2. Poor 3. Average 4. Good 5. I	Exce	llent	:)		
8.	Overall rating of the course:	1	2	3	4	5

Please give Suggestion for the improvement of the course:

Weakness of the course:

Strength of the course:

good Serron.

y. when

Signature

Date: 03-09-18

Course Title: Vetal management

.

Name: Bally RegNo: VIbBelow Department: Commence

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. V	ery	Satis	sfied	)
1.	objectives of the course clear to you				1	
2.	The course contents met with your expectations				1	
3.	The lecture sequence was well planned				/	
4.	The lectures were clear and easy to understand				1	
5.	The teaching aids were effective					1
6.	The instructors encourage interaction and were helpful				5	
7.	The level of the course				1	1
	(1. Very poor 2. Poor 3. Average 4. Good 5. I	Exce	llent	)	/	
8.	Overall rating of the course:	1	2	3	4	5

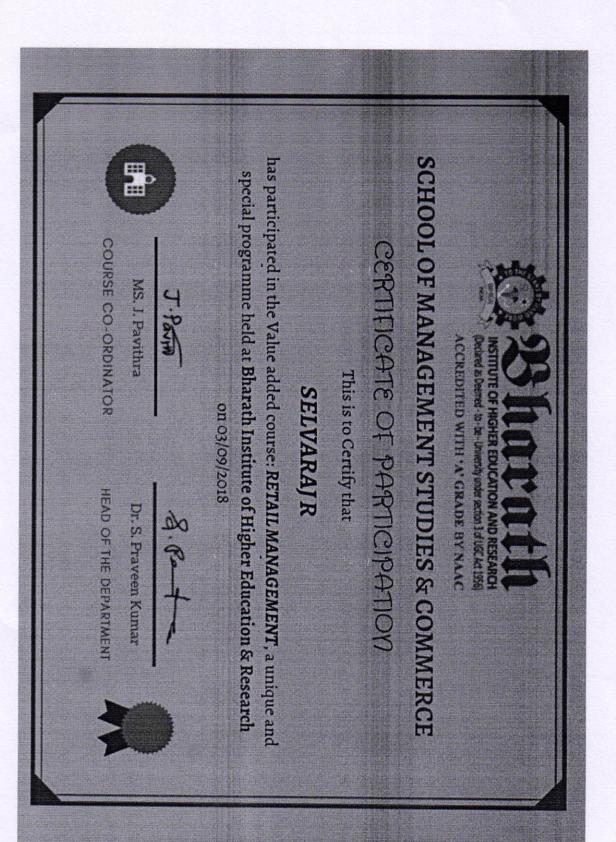
Please give Suggestion for the improvement of the course:

Weakness of the course:

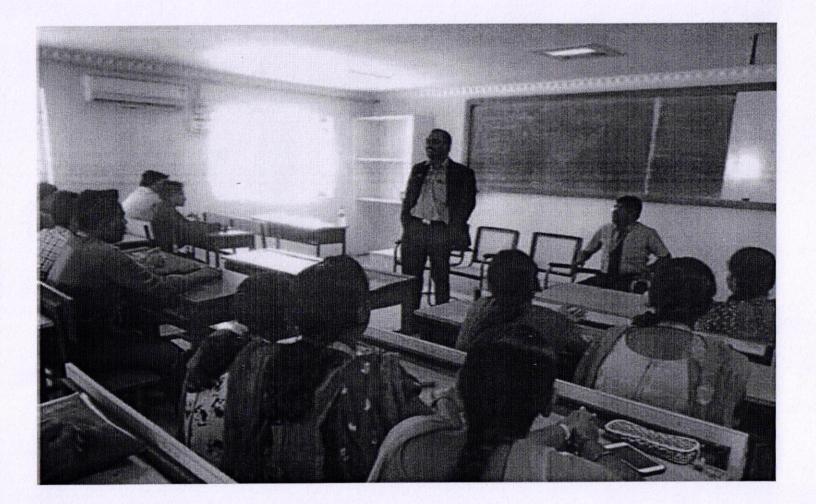
Strength of the course:

Opcound.

ignature



Value Added Course: Retail Management on 19/09/2018





13/09/2018 Chennai

From Dr S Praveen Kumar, Professor & Head, Department of Management Studies, Bharath Institute of Higher Education and Research, Chennai

To The Dean Engineering Bharath Institute of Higher Education and Research, Chennai

Sub: Permission to conduct value- added course: Skill development in Freelancers- reg.,

Respected Sir,

With reference to subject mentioned above, the department proposes to conduct a value-added course titled: **Skill development in freelancers** on 15/10/2018. We kindly solicit your kind permission to commence the program.

S.C

Dr S Praveen Kumar





### Circular

14/09/2018

### Sub: Organising Value-added Course: Skill development in Freelancers - reg.,

With reference to the above-mentioned subject, it is to bring it to your notice that School of Management Studies & Commerce, Bharath Institute of Higher Education & Research is organising "Value added course: Skill development in Freelancers". The Course content and registration form is enclosed below.

The application must reach the institution along with all the necessary documents as mentioned. The hard copy of the application should be sent to the institution by registered/ speed post only to reach on or before 12<sup>th</sup> October 2018; application received after the mentioned date shall not be entertained under any circumstances.

Head of the Department



	Bharath Institute of Higher Education & Research School of Management studies and Commerce							
Va	lue Added Cour	School of Management studies and Commerce se: Short term course on skill development in Freelancers		) Une				
S.No	Date	Topic	Time	Hour				
	2			Indu				
1	15-10-2018	Soft Skills- Introduction	4.00-5.00 Pm	1				
2	16-10-2018	Definition and Significance of Soft Skills	4.00-5.00 Pm	1				
3	17-10-2018	Process, Importance and Measurment of Soft Skill Development.	4.00-5.00 Pm	1				
4	18-10-2018	Developing Positive Thinking and Attitude	4.00-6.00 Pm	2				
5	19-10-2018	Meaning and Theories of Motivation	4.00-5.00 Pm	1				
6	23-10-2018	Enhancing Motivation Levels	4.00-5.00 Pm	1				
7	24-10-2018	Interpersonal Communication	4.00-5.00 Pm	1				
8	25-10-2018	Interpersonal relations	4.00-6.00 Pm	2				
9	26-10-2018	communication models	4.00-5.00 Pm	1				
10	29-10-2018	Process and Barriers	4.00-5.00 Pm	1				
11	30-10-2018	Team communication	4.00-5.00 Pm	1				
12	31-10-2018	Developing interpersonal relationships through effective communication	4.00-6.00 Pm	2				
13	01-11-2018	listening skills	4.00-5.00 Pm	1				
14	02-11-2018	Skills, Methods, Strategies and Essential tips for effective public speaking.	4.00-5.00 Pm	1				
15	09-11-2018	Group Discussion: Importance	4.00-5.00 Pm	1				
16	12-11-2018		4.00-6.00 Pm	2				
17	13-11-2018	Body Language	4.00-5.00 Pm	1				
18	14-11-2018	Teamwork	4.00-5.00 Pm	1				
19	15-11-2018	Leadership Skills	4.00-5.00 Pm	1				
20	16-11-2018	Presentation Skills: Types, Content, Audience Analysis	4.00-6.00 Pm	2				
21	19-11-2018	Time Management - Concept, Essentials, Tips.	4.00-5.00 Pm	1				
22	20-11-2018	Personality Development – Meaning, Nature, Features.	4.00-5.00 Pm	1				
23	22-11-2018	Learning Skills	4.00-5.00 Pm	1				
24	26-11-2018	Adaptability Skills	4.00-6.00 Pm	2				

B.Bet

	School of Ma	inagement Studies & Comme	erce
	Р	articipant List- 2018	
	Value Added Cou	rse: Skill Development in Fre	elancers
S.No	<b>Register Number</b>	Student Name	Signature
1	U17BC020	SARAN V	Dum
2	U17BC021	MALARVIZHI K	Aalonly
3	U17BC022	VARSHA S	Fracht
4	U17BC023	ABITHA R	Aboth
5	U17BC024	TABBUSSUM FATHIMA A	Jalan
6	U17BC025	DOLLY JOHANA B	Delly
7	U17BC026	AARTHI R	Acthi
8	U17BC027	VENKATESAN H	1 barbur
9	U17BC029	SELVAMANI C	Solian
10	U17BC030	AHALYA M L	Antren
11	U17BC031	RAJESHWARI S K	Pajegnou
12	U17BC032	USHA P	illha
13	U17BC033	AJAI KUMAR G	Ajú
14	U17BC034	SWATHI P	nothi
15	U17BC035	KANNAN M	1/2 min
16	U17BC036	TAMILARASAN M	Can il
17	U17BC037	DHINESH T	alim
18	U17BC038	MANGAIYARKKARASI M	Mann
19	U17BC039	VIGNESH S	1995 I
20	U17BC040	MOHAN NA	Milin
21	U17BC041	HARIKRISHNAN V	Hon I
22	U17BC043	MADHANKUMAR P	AM. I
23	U17BC044	S AKASH KUMAREN	- A
24	U17BC045	TAMILARASAN N	20 Call
25	U17BC046	AJAY A	Jamm In
26	U17BC048	VIGNESHWARAN K	ager
27	U17BC049	MANIGANDAN P	Comme
28	U17BC050	RAJESH S	Elingend
29	U17BC051	HARIKRISHNAN K	togeth
30	U17BC052	THANGARAJ S	2 feld band

Date: 15/10/16

Course Title: Still development in buenlancy

Name: Kohole Common.

RegNo: U160006

Department: Communes

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. V	ery	Satis	sfied	)
1.	objectives of the course clear to you			-		
2.	The course contents met with your expectations				1	
3.	The lecture sequence was well planned					/
4.	The lectures were clear and easy to understand				1	
5.	The teaching aids were effective				/	
6.	The instructors encourage interaction and were helpful					/
7.	The level of the course				1	
	(1. Very poor 2. Poor 3. Average 4. Good 5. I	Exce	llent	:)	/	
8.	Overall rating of the course:	1	2	3	4	5

Please give Suggestion for the improvement of the course:

Weakness of the course:

Strength of the course:

good.

Signature

Course Title: Spin development in four lancer Date: 15/10/18.

Name: Dinesh.

RegNo: UIBBC 020

Department: Commence

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. V	ery	Satis	sfied	)
1.	objectives of the course clear to you			1		
2.	The course contents met with your expectations		4			
3.	The lecture sequence was well planned				1	
4.	The lectures were clear and easy to understand				5	5
5.	The teaching aids were effective				5	
6.	The instructors encourage interaction and were helpful					/
7.	The level of the course				/	-
	(1. Very poor 2. Poor 3. Average 4. Good 5. I	Exce	llent	)	/	-
8.	Overall rating of the course:	1	2	3	4	5

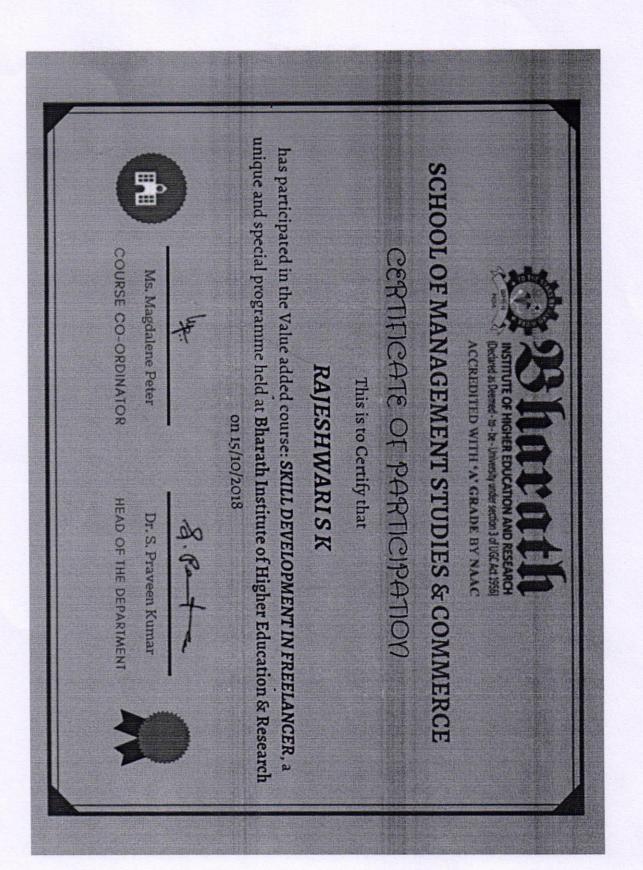
Please give Suggestion for the improvement of the course:

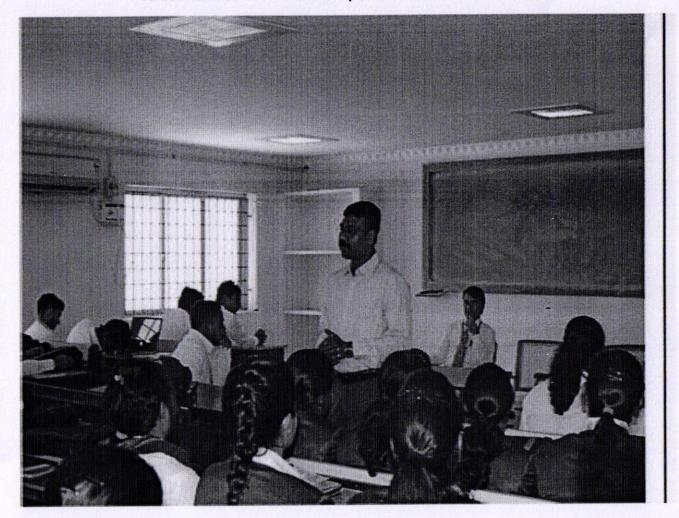
Weakness of the course:

Strength of the course:

Exceptent -

Signature





Value Added Course: Skill Development in Freelancer on 15/10/2018



16/04/2019 Chennai

From Dr S Praveen Kumar, Professor & Head, Department of Management Studies, Bharath Institute of Higher Education and Research, Chennai

To The Dean Engineering Bharath Institute of Higher Education and Research, Chennai

Sub: Permission to conduct value- added course: Essential career Soft Skill- reg.,

Respected Sir,

With reference to subject mentioned above, the department proposes to conduct a value-added course titled: Essential career soft skill on 20/05/2019. We kindly solicit your kind permission to commence the program.

Dr S Praveen Kumar





Circular

17/04/2019

Sub: Organising Value-added Course: Essential career Soft Skill - reg.,

With reference to the above-mentioned subject, it is to bring it to your notice that School of Management Studies & Commerce, Bharath Institute of Higher Education & Research is organising "Value added course: Essential career Soft Skill". The Course content and registration form is enclosed below.

The application must reach the institution along with all the necessary documents as mentioned. The hard copy of the application should be sent to the institution by registered/ speed post only to reach on or before 16<sup>th</sup> May 2019; application received after the mentioned date shall not be entertained under any circumstances.

the Department



	Bharath Institute of Higher Education & Research						
T	John Addad	SCHOOL OF MANAGEMENT & COMMERC	the second state of the second state of the				
•	alue Added	Course: On Essential Career Soft Skills Cours	e Duration:30	Hrs			
S.No	Date	Date Topic		Hour			
1	05/20/2019	An Introduction of Soft Skill	4.00-5.00p.m	1			
2	05/22/2019	Definition and Significance of Soft Skills	5.00-6.00p.m	1			
3	05/23/2019	Process, Importance and Measurment of Soft Skill Develop	4.00-5.00p.m	1			
4	05/24/2019	Self-Discovery: Discovering the Self;	4.00-6.00p.m	2			
5	In the second second	Setting Goals; Beliefs, Values, Attitude, Virtue	4.00-5.00p.m	1			
6	05/27/2019	Positivity and Motivation	5.00-6.00p.m	1			
7	05/28/2019	Discovering the Self; Setting Goals	4.00-5.00p.m	1			
8	05/29/2019	Driving out Negativity; of soft skill	4.00-6.00p.m	2			
9	05/30/2019	Meaning and Theories of Motivation	5.00-6.00p.m	1			
10	06-01-2019	; Enhancing Motivation Levels.	4.00-5.00p.m	1			
11	06-03-2019	Interpersonal Communication: Interpersonal relations	4.00-5.00p.m	1			
12	06-04-2019	communication models, process and barriers	4.00-6.00p.m	2			
13	06-05-2019	Team communication; developing interpersonal relationshi	4.00-5.00p.m	1			
14	06//06/2019	Practice in ; listening skills; essential formal writing skills	4.00-5.00p.m	1			
15	06-07-2019	corporate communication styles	5.00-6.00p.m	1			
16	06-08-2019	Assertion, persuasion, negotiation	4.00-6.00p.m	2			
17	06-10-2019	Public Speaking: Skills, Methods, Strategies and Essential ti	4.00-5.00p.m	1			
18	06-11-2019	. Group Discussion: Importance, Planning	4.00 - 5.00pm	1			
19	06/13/2019	Elements, Skills assessed; Effectively disagreeing, Initiating,		1			
20	06/14/2019	Summarizing and Attaining the Objective	4.00 -6.00 pm	2			
	06/15/2019	Presentation Skills: Types, Content, Audience Analysis	4.00 - 5.00 pm	1			
	06/18/2019	Time Management – Concept, Essentials, Tips.	5.00 - 6.00 pm	1			
	06/20/2019	. Emotional Intelligence: Meaning, History, Features, Comp	5.00 - 6.00 pm	1			
24	06/22/2019	Strategies to enhance Emotional Intelligence	4.00 - 6.00 pm	2			

8.0-+-

		ite of Higher Education & Resear	
		anagement Studies & Commerce	
		Participant List- 2019	
		Course: Essential career softskill	
S.No	Register Number	Student Name	Signature
1	U17BC053	MELVIN IMMANUVEL S	Dehin
2	U17BC054	JAYARAJ G	Joyny
3	U17BC055	SURENDHAR A	Spinston
4	U17BC056	BALAJI V	Falin
5	U17BC057	ROHINI A	Dohini
6	U17BC058	PRINCY D	Deiner
7	U17BC059	SANGEETHA PRIYA A	Singutter
8	U17BC060	ROSHINI R	Pophini
9	U17BC061	KARTHIKEYAN V	thetherm
10	U17BC062	DEEPAK S	Despare
11	U17BC063	BRINDA A	Andre
12	U17BC064	BHARANIKUMAR A	Phaleniku
13	U17BC065	SIVASANKARI S	Swaren
14	U17BC066	VIGNESH R	marce
15	U17BC067	YOGA K	Vami
16	U17BC068	VASANTHA E	Delemit
17	U17BC069	AARTHI S	astr
18	U17BC070	BHUVANESHWARI L	Shopendi
19	U17BC071	MURALIKRISHNAN P	Multiple
20	U17BC072	MUKILAN P	100mint
21	U17BC073	ADHITYAN B	Atter
22	U17BC074	SAKTHIVEL M	CIRI
23	U17BC075	SUBASREE M	Que la
24	U17BC076	KARTHICK M	Kalthink
25	U17BC077	PRAVEEN KUMAR R	
26	U18BC001	SRIRAM K	Jeansterm
27	U18BC002	SIDDHARTHA V	Sander
28	U18BC003	DIVYA G	Saltenn
29	U18BC004	PARTHIBAN M	mya
30	U18BC005	DEVENDRAN R	Jachan
31	U18BC006	BHUVANESHWARI L	Stermin
32	U18BC007	KARTHICKRAJ G	Spriam
33	U18BC008	JAYAPRIYA M	Andrich
33	U18BC009		Byongaryo
		ANNAPOORANI R	- Anglusim
35	U18BC010	SHALINI S	tallini
36	U18BC012	SANTHOSHKUMAR S	Sonton
37	U18BC013	RAVINDAR S	Dampy
38	U18BC014	KAMALRAJ E S	Samlin

U18BC015	SRINIVASAN S	Sommen
U18BC016	SWETHA A	Southe
U18BC017	SHELCIYA B	Dihin
U18BC018	KEERTHI D	Heithi
U18BC019	ADITHYA S	Adothya
U18BC020	YUVASHREE V	Janghine
U18BC021	MENAKA S	Mender
U18BC022	GUNASEELAN B	Burahelan
U18BC023	YASMEEN NISHA I	Yoyem
U18BC024	JOHNBOSCO, L	Cohroberto
U18BC025	PRABHAKARAN K	Alatharow
U18BC026	SURENDAR M	Rounday
	U18BC016 U18BC017 U18BC018 U18BC019 U18BC020 U18BC021 U18BC022 U18BC023 U18BC024 U18BC025	U18BC016SWETHA AU18BC017SHELCIYA BU18BC018KEERTHI DU18BC019ADITHYA SU18BC020YUVASHREE VU18BC021MENAKA SU18BC022GUNASEELAN BU18BC023YASMEEN NISHA IU18BC024JOHNBOSCO LU18BC025PRABHAKARAN K

Date: 20/shar

Course Title: Essential Career Softskill.

Name:

RegNo: UITBC 057 Department: Commun

Polin'

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. V	ery	Satis	sfied	)
1.	objectives of the course clear to you			/		
2.	The course contents met with your expectations				1	
3.	The lecture sequence was well planned				6	
4.	The lectures were clear and easy to understand				1	-
5.	The teaching aids were effective					<
6.	The instructors encourage interaction and were helpful				<	
7.	The level of the course				*	/
	(1. Very poor 2. Poor 3. Average 4. Good 5. 1	Exce	llent	)	/	
8.	Overall rating of the course:	1	2	3	4	5

Please give Suggestion for the improvement of the course:

Weakness of the course:

Strength of the course:

Secollant .

Signature

Date: 2019

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V17BC-058.

Course Title: Essential Course Suff Steill

Name:

RegNo:

Department: Commune

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. V	ery	Sati	sfied	)
1.	objectives of the course clear to you			1		
2.	The course contents met with your expectations				/	
3.	The lecture sequence was well planned				/	
4.	The lectures were clear and easy to understand				(	/
5.	The teaching aids were effective	-				(
6.	The instructors encourage interaction and were helpful				6	-
7.	The level of the course				4	
	(1. Very poor 2. Poor 3. Average 4. Good 5. 1	Exce	llent	)	/	
8.	Overall rating of the course:	1	2	3	4	5

Please give Suggestion for the improvement of the course:

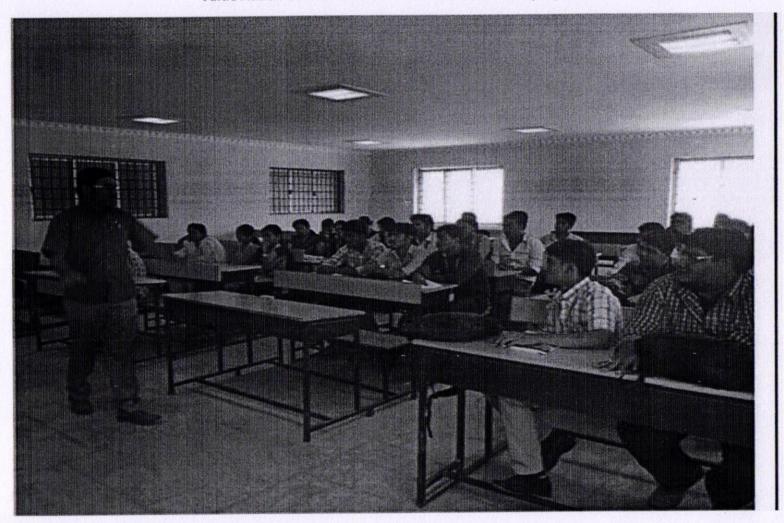
Weakness of the course:

Strength of the course:

Seellent.

Signature





Value Added Course: Essential career Soft skill on 20/05/2019



17/04/2019 Chennai

From Dr S Praveen Kumar, Professor & Head, Department of Management Studies, Bharath Institute of Higher Education and Research, Chennai

To The Dean Engineering Bharath Institute of Higher Education and Research, Chennai

Sub: Permission to conduct value- added course: Ethics in Engineering Practice - reg.,

**Respected Sir**,

With reference to subject mentioned above, the department proposes to conduct a value-added course titled: **Ethics in Engineering Practice** on 20/05/2019. We kindly solicit your kind permission to commence the program.

6. Beg Dr S Praveen Kumar





## Circular

17/04/2019

Sub: Organising Value-added Course: Ethics in Engineering Practice - reg.,

With reference to the above-mentioned subject, it is to bring it to your notice that School of Management Studies & Commerce, Bharath Institute of Higher Education & Research is organising "Value added course: Ethics in Engineering Practice". The Course content and registration form is enclosed below.

The application must reach the institution along with all the necessary documents as mentioned. The hard copy of the application should be sent to the institution by registered/ speed post only to reach on or before 15<sup>th</sup> May 2019; application received after the mentioned date shall not be entertained under any circumstances.

3.6 Head of the Department



		Bharath Institute of Higher Education & Research SCHOOL OF MANAGEMENT & COMMERCE					
Value Added Course: On Ethics in Engineering Practices Course Duration:30 Hrs							
S.No	Date	Торіс	Time	Hour			
1	05/20/2019	Introduction Of Ethics '	4.00-5.00p.m	1			
2	05/22/2019	The study of moral issues and decisions confronting individuals and organizations	5.00-6.00p.m	1			
3	05/23/2019	To recognize and think through ethically signi-cant problem situations To evaluate the existing ethical standards for	4.00-5.00p.m	1			
4	05/24/2019	Engineering Practice	4.00-6.00p.m	2			
5	05/25/2019	Explanation of Reasoning and Engineer Ethics	4.00-5.00p.m	1			
6	05/27/2019	Reasoning and Engineer Ethics	5.00-6.00p.m	1			
7	05/28/2019	To Identify Justice to Moral Problems	4.00-5.00p.m	1			
8	05/29/2019	To Central Professional Responsibilities of Engineers	4.00-6.00p.m	2			
9	05/30/2019	Definition of Computer soft ware	5.00-6.00p.m	1			
10	06-01-2019	Explanation of software and digital information	4.00-5.00p.m	1			
11	06-03-2019	Responsibilities of Intellectual Property	4.00-5.00p.m	1			
12	06-04-2019	Rights and Responsibilities of work place	4.00-6.00p.m	2			
13	06-05-2019	Explanation of Responsibility for the Environment	4.00-5.00p.m	1			
14	06//06/2019	Correlate the concepts in addressing the ethical dilemmas	4.00-5.00p.m	1			
15	06-07-2019	To Identify ethically signi cant problem	5.00-6.00p.m	1			
16	06-08-2019	Senses of 'Engineering Ethics' – Variety of moral issues	4.00-6.00p.m	2			
17	06-10-2019	To recognize significant ethics problem	4.00-5.00p.m	1			
18		Evaluate Ethical standards	4.00 - 5.00pm				
	06/13/2019	Explain Models of professional roles	5.00 - 6.00 pm				
	06/14/2019	Uses of Ethical Theories	4.00 -6.00 pm	-			
	06/15/2019	Explain codes of ethics	4.00 - 5.00 pm				
	06/18/2019	The concept of environmental ethics	5.00 - 6.00 pm				
	06/20/2019 06/22/2019	Variety of moral issues Discuss the ethical issues related to engineering	5.00 - 6.00 pm 4.00 - 6.00 pm				

S. P.+-

Bharath Institu	te of Higher Education & Res	earch
School of Ma	anagement Studies & Comme	rce
P	Participant List- 2019	
Value Added Co	urse: Ethics in Engineering Pr	actices
Register Number	Student Name	Signature
U18BC048	SATISH KUMAR D	Juthis
U18BC049	CORLEY VICTOR S	as
U18BC050	KARTHIKA S	karthika
U18BC051	KARTHIKA E	あいろうわか
U18BC052	MAGESH M	Makerh
U18BC053	PRABAKARAN D	Statis
U18BC054	SELVA KUMAR S	Selvaz.
U18BC055	GOWTHAM N	Gunth
U18BC056	TANUJAA T	Tanujaa
U18BC057	NITHISH P	Allie
U18BC058	NAVANEETHA KANNAN K	Kunne
U18BC059	THOMASRAJAN E	TRyin
U18BC060	ASHOK P	A
U18BC061	VIJAY E	Miny
U18BC062	JAYAMIRUTHULA J	Tankt
U18BC063	BANU S	Bainu S
U18BC064	SASIDHARAN S	Sarushes
U18BC065	DINESHKUMAR A	Dinesh.
U18BC066	PREM B	Pro
U18BC067	POWLIN JAYASHREE P	Jayashree
U18BC068	SOPHIA BETTE P S	Sophia BRS
U18BC069	ARCHANA E	Archana
U18BC070	SARAVANAN A	Saic
U18BC071	POOVARASAN D	Poarrie
U18BC072	SHRIHAREKRUSHNAN C	Mutii
U18BC073	SRIRAM R	Sreen
U18BC074	MAIKANDAN M	Mhyso
U18BC075	KOWSALYA M	Kows
U18BC076	HARIHARAN R	Han
U18BC077	JAYAKUMAR L	Jerk
		Vien
	the second se	Volaria
		Brin
		Rithik
		DRoy.
	School of Ma       Value Added Co       Register Number       U18BC048       U18BC049       U18BC050       U18BC051       U18BC053       U18BC054       U18BC055       U18BC054       U18BC055       U18BC054       U18BC055       U18BC056       U18BC057       U18BC060       U18BC061       U18BC062       U18BC063       U18BC064       U18BC065       U18BC066       U18BC067       U18BC067       U18BC067       U18BC067       U18BC067       U18BC067       U18BC067       U18BC067       U18BC070       U18BC071       U18BC073       U18BC074       U18BC075       U18BC075	School of Management Studies & CommerParticipant List- 2019Value Added Course: Ethics in Engineering PrRegister NumberStudent NameU18BC048SATISH KUMAR DU18BC049CORLEY VICTOR SU18BC050KARTHIKA SU18BC051KARTHIKA EU18BC052MAGESH MU18BC053PRABAKARAN DU18BC054SELVA KUMAR SU18BC055GOWTHAM NU18BC056TANUJAA TU18BC057NITHISH PU18BC058NAVANEETHA KANNAN KU18BC059THOMASRAJAN EU18BC061VIJAY EU18BC062JAYAMIRUTHULA JU18BC063BANU SU18BC064SASIDHARAN SU18BC065DINESHKUMAR AU18BC066PREM BU18BC067POWLIN JAYASHREE PU18BC068SOPHIA BETTE P, SU18BC069ARCHANA EU18BC071POOVARASAN DU18BC073SRIRAM RU18BC074MAIKANDAN MU18BC075KOWSALYA MU18BC076HARIHAREKRUSHNAN CU18BC075KOWSALYA MU18BC076HARIHARAN RU18BC077JAYAKUMAR LU18BC078VIGNESH DU18BC079USMONSHARIEF SU18BC079USMONSHARIEF SU18BC079JAYAKUMAR LU18BC079JAYAKUMAR LU18BC081RITHIK B

Date: 20~ 05~2019

Course Title: Ethics in Eingnung Proetices

Northal Name:

RegNo: UIB BROST. Department: Commence

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. V	ery	Satis	sfied	)
1.	objectives of the course clear to you			(		
2.	The course contents met with your expectations				/	
3.	The lecture sequence was well planned				(	
4.	The lectures were clear and easy to understand				6	-
5.	The teaching aids were effective					6
6.	The instructors encourage interaction and were helpful				1	
7.	The level of the course		2.5			/
	(1. Very poor 2. Poor 3. Average 4. Good 5. I	Exce	llent	)		
8.	Overall rating of the course:	1	2	3	4	5

Please give Suggestion for the improvement of the course:

Weakness of the course:

Strength of the course:

good.

Signature

Date: 20/08/2019

Course Title: Ethics Engineering Protes

Name: Gevettam RegNo: USBCOSS

Department: Connelee

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. V	ery	Satis	fied	)
1.	objectives of the course clear to you			1		
2.	The course contents met with your expectations				/	
3.	The lecture sequence was well planned				0	
4.	The lectures were clear and easy to understand				/	
5.	The teaching aids were effective				1	
6.	The instructors encourage interaction and were helpful					/
7.	The level of the course				1	
P 444-1	(1. Very poor 2. Poor 3. Average 4. Good 5. I	Exce	llent	)	/	/
8.	Overall rating of the course:	1	2	3	4	5

Please give Suggestion for the improvement of the course:

Weakness of the course:

Strength of the course:

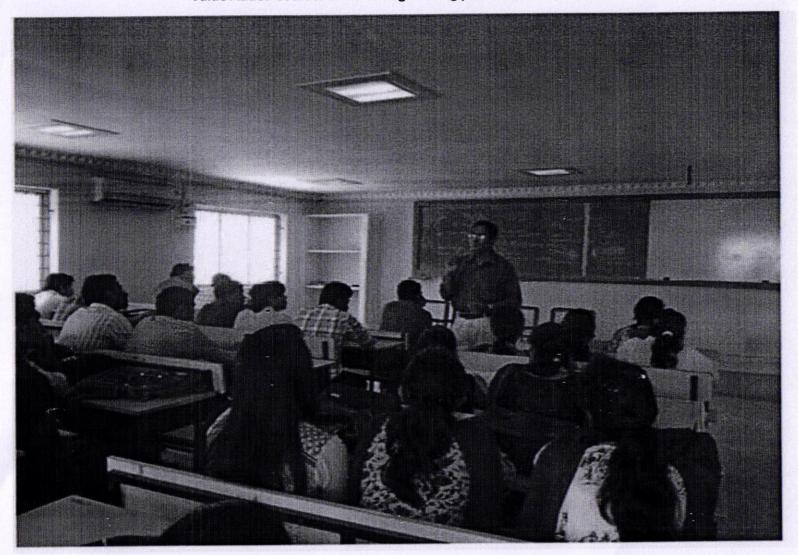
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a unique and special programme held at Bharath Institute of Higher Education & Research has participated in the Value added course: ETHICS IN ENGINEERING PRACTICES, SCHOOL OF MANAGEMENT STUDIES & COMMERCE -COURSE CO-ORDINATOR CERTIFICATE OF PARTICIPATION Mr. Bharathvajan ACCREDITED WITH 'A' GRADE BY NAAC SELVA KUMAR This is to Certify that on 20/05/2019 HEAD OF THE DEPARTMENT rection 3 of UGL Act 195 Dr. S. Praveen Kumar S. Ront



-

Value Added Course: Ethics in Engineering practices on 20/05/2019



11/02/2019 Chennai

From Dr S Praveen Kumar, Professor & Head, Department of Management Studies, Bharath Institute of Higher Education and Research, Chennai

To The Dean Engineering Bharath Institute of Higher Education and Research, Chennai

## Sub: Permission to conduct value- added course: Interpersonal Relationship- reg.,

Respected Sir,

With reference to subject mentioned above, the department proposes to conduct a value-added course titled: Interpersonal Relationship on 19/03/2019. We kindly solicit your kind permission to commence the program.

Ja.Be Dr S Praveen Kumar

**DEAN-Engineering** 



### Circular

11/02/2019

#### Sub: Organising Value-added Course: Interpersonal Relationship - reg.,

With reference to the above-mentioned subject, it is to bring it to your notice that School of Management Studies & Commerce, Bharath Institute of Higher Education & Research is organising "Value added course: Interpersonal Relationship". The Course content and registration form is enclosed below.

The application must reach the institution along with all the necessary documents as mentioned. The hard copy of the application should be sent to the institution by registered/ speed post only to reach on or before 12<sup>th</sup> March 2019; application received after the mentioned date shall not be entertained under any circumstances.

Head of the Department



		Bharath Institute of Higher Education & Researce SCHOOL OF MANAGEMENT & COMMERCE		C I PART				
Value Added Course: On Interpersonal Relationship Course Duration:30 Hrs								
S.No	Date	Торіс	Time	Hour				
1	03/19/2019	Apply the terminology and theories associated with interpersonal communication	4.00-5.00p.m	1				
1	03/19/2019	Label the communication components within		1				
2	03/20/2019	interpersonal relationships	4.00-5.00p.m	1				
3	03/22/2019	Internal and external influences on interpersonal communication	5.00-6.00p.m	1				
4	03/23/2019	Identify types of interpersonal relationships	4.00-6.00p.m	2				
5	03/24/2019	Discuss barriers to effective communication and how to improve interpersonal communication skills	5.00-6.00p.m	1				
6	03/26/2019	Recognize how different modes of communication impact interpersonal communication	4.00-5.00p.m	1				
7	03/27/2019	Identify the basic types of conflict	5.00-6.00p.m	1				
8	03/28/2019	Explain appropriate and inappropriate methods of addressing and managing relational conflict	4.00-5.00p.m	2				
9	03/30/2019	Classify types of difficult people and identify why they may be perceived as problematic	5.00-6.00p.m	1				
10	04-02-2019	Apply skills to manage emotions during conflict	4.00-5.00p.m	1				
11	04-03-2019	Employ strategies to communicate effectively with difficult people	4.00-5.00p.m	1				
12	04-05-2019	Identify individual communication preferences	4.00-6.00p.m	2				
13	04-06-2019	Display an increased appreciation for the differences of others	5.00-6.00p.m	1				
14	04-09-2019	Demonstrate how to adapt to differences in communication styles to better understand one another	4.00-5.00p.m	1				
15	04-11-2019		5.00-6.00p.m	1				
16	04/13/2019	Explain barriers to effective communication between genders and across cultures	4.00-6.00p.m	2				
17	04/15/2019	Apply active listening skills to interpersonal interactions	4.00-5.00p.m	1				
18	04/16/2019	Employ devices for remembering information	5.00 - 6.00pm	1				
	04/17/2019	Utilize emphatic response skill, clarifying and helping responses, while eliminating inappropriate ones	5.00 - 6.00 pm	1				
	04/19/2019	Recognize the importance of precision in language	4.00 -6.00 pm	2				
21	04/20/2019		4.00 - 5.00 pm	1				
22	04/22/2019	Interpret and employ nonverbal cues to optimize communication	5.00 - 6.00 pm	1				
23	04/24/2019	Analyze how proxemics affects communication dynamic	4.00 - 5.00 pm	1				
24	04/26/2019	Exhibit de-escalatory behaviors in situations of conflict.	2.00 - 4.00 pm	2				

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	Bharath Insti	itute of Higher Education & Resear	ch
		Management Studies & Commerce	
		Participant List- 2019	
	Value Added	d Course: Interpersonal Relationshi	in
S.No	Register Number	Student Name	Signature
1	U18BC123	PREETHI G	Preeth
2	U18BC124	GOPINATH V	Cut ne
3	U18BC125	TAMIL BHARATHI K	I
4	U18BC126	RANJITHA S	Funi
5	U18BC127	NOOR MOHANNED SHA M	Noorty
6	U18BC128	LOKESHKUMAR V	Lalah
7	U18BC129		Dimaly
8	U18BC130	RATHINASABAPATHY K	allinger
9	U18BC131	ANANDH M	And
10	U18BC132	DINESHKUMAR 'G	Deneth kun
11	U18BC133	SUDALAI MUTHU C	2 Jon
12	U18BC134	PRAVINKUMAR H	Pranafine
13	U18BC135	ANTONY CHRISTOFAR A	Ab
14	U18BC136	J MOHAMED RIYAS	J KI Riyan
15	U18BC137	KAVITHA M	KaCHAO
16	U18BC138	ASHOKKUMAR A	Aller
17	U18BC139	MURUGA PERUMAL R	Heurope
18	U18BC140	AJITH M	Airla M.
19	U18BC141	SUBASREE L	Chul ser
20	U18BC142	VIMALRAJ S	Vinal Ruj
21	U18BC143	GVN LAKSHMI NARAYANA	(all)
22	U18BC144	VASANTHAKUMAR S	Vasankenpan
23	U18BC145	SRI PARVATHY K	Janikenbau
24	U18BC146	SATHYA NARAYANAN J	Suthings
25	U18BC147	SARAN V	0-1-
26	U18BC148	PRAVIN KUMAR P	Smin Comm
27	U18BC149	MOHAMMED ZAHEER H	Nehn Le
28	U18BC150	YUVANSRIRAM M	Yunarning
29	U18BC151	JAYARAJ S	
30	U18BC152	VASEEM AL HUSSAIN R	Jayaser -
31	U18BC153	SATHEESHKUMAR S	Satturk
32	U18BC154	KULASEKARAN P	
33	U18BC155	PRAKASH R	Kulareten
34	U18BC156	KALAHASTI GURUNADHA RAO	( balul
35	U18BC157	ANUSUYA V	hauch
36	U18BC158	SUYA LAKSHMI S	- numph
37	U18BC159	MOHAMMED MUSHAHID J	Sugar .
38	U18BC160	SHASHANK SINGH	the has

39	P18BA034	NIVEDHA V .	
			Multe
40	P18BA035	KARTHIKEYAN P	Harthin
41	P18BA036	MOHANRAJ A .	Loophim
42	P18BA037	RAJAT KUMAR PRADHAN	Sam'
43	P18BA038	BEUTON LAWRENCE A	Render
44	P18BA039	MAIESWARAN C	Allaston
45	P18BA040	MADHAN G	Malon
46	P18BA041	JAYARAMAKRISHNAN A	Agrim
47	P18BA042	RUSIKESAN D	Shikim

Date: 12/3/19

Course Title: Josephersen Rebisionship

Name: Subornee

RegNo: M&Berg

Department: Communa

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5.	Very	Satis	sfied	)
1.	objectives of the course clear to you			1		
2.	The course contents met with your expectations				/	
3.	The lecture sequence was well planned				-	(
4.	The lectures were clear and easy to understand				6	
5.	The teaching aids were effective				(	
6.	The instructors encourage interaction and were helpful				1	
7.	The level of the course					(
	(1. Very poor 2. Poor 3. Average 4. Good 5. ]	Exc	ellent	()	1	_
8.	Overall rating of the course:	1	2	3	4	5

Please give Suggestion for the improvement of the course:

Weakness of the course:

Strength of the course:

Scallent

Signature

Date: 19/3/19

Course Title: Datupursonel Belatication

Name: Parthi RegNo: U18BC123 Department: Common

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. V	ery	Sati	sfied	)
1.	objectives of the course clear to you			1		
2.	The course contents met with your expectations				(	
3.	The lecture sequence was well planned				6	
4.	The lectures were clear and easy to understand				(	1
5.	The teaching aids were effective					(
6.	The instructors encourage interaction and were helpful				1	/
7.	The level of the course					1
	(1. Very poor 2. Poor 3. Average 4. Good 5. ]	Exce	llent	)	/	
8.	Overall rating of the course:	1	2	3	4	5

Please give Suggestion for the improvement of the course:

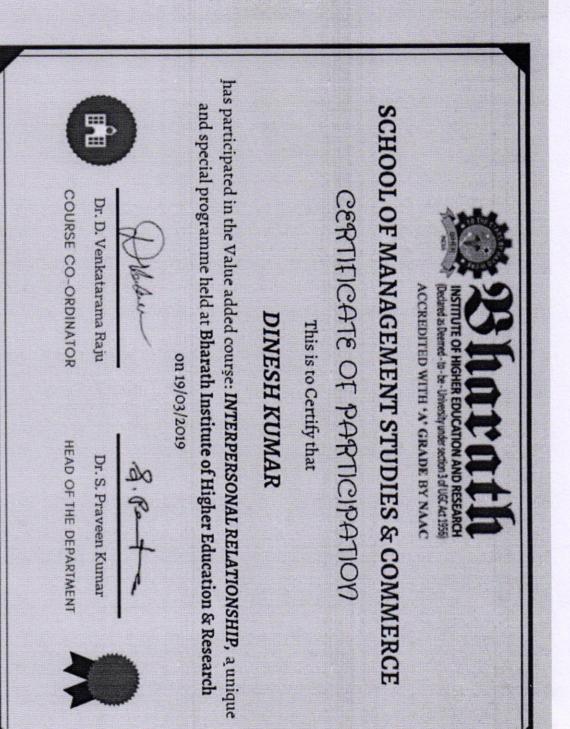
Weakness of the course:

Strength of the course:

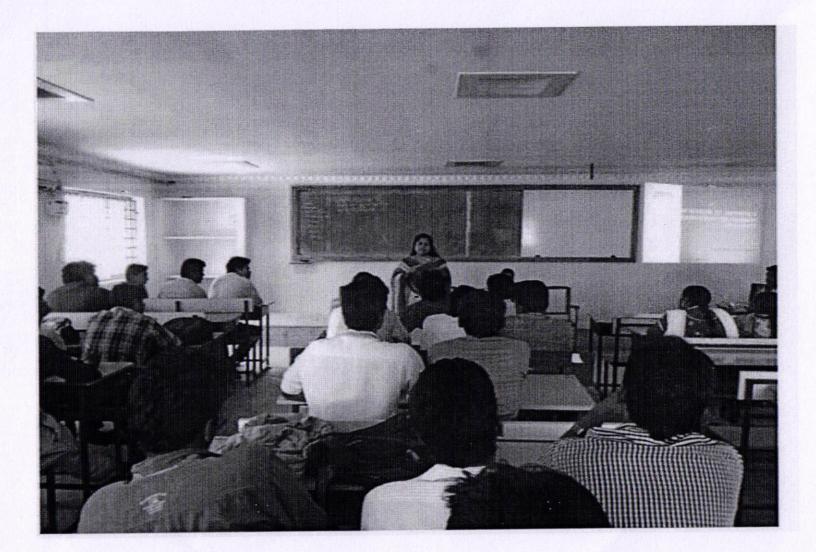
good.

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Value Added Course: Interpersonal Relationship on 19/03/2019



4 1



07/01/2019 Chennai

From Dr S Praveen Kumar, Professor & Head, Department of Management Studies, Bharath Institute of Higher Education and Research, Chennai

To The Dean Engineering Bharath Institute of Higher Education and Research, Chennai

Sub: Permission to conduct value- added course: Accounts & Marketing - reg.,

Respected Sir,

With reference to subject mentioned above, the department proposes to conduct a value-added course titled: Accounts & Marketing on 05/02/2019. We kindly solicit your kind permission to commence the program.

Warm Regards,

Dr S Praveen Kumar

**DEAN- Engineering** 



### School of Management Studies & Commerce

#### Circular

07/01/2019

#### Sub: Organising Value-added Course: Accounts & Marketing - reg.,

With reference to the above-mentioned subject, it is to bring it to your notice that School of Management Studies & Commerce, Bharath Institute of Higher Education & Research is organising "Value added course: Accounts & Markéting". The Course content and registration form is enclosed below.

The application must reach the institution along with all the necessary documents as mentioned. The hard copy of the application should be sent to the institution by registered/ speed post only to reach on or before 28<sup>th</sup> January 2019; application received after the mentioned date shall not be entertained under any circumstances.

Head of the Department

Encl: A copy of Syllabus & Registration form



Bharath Institute of Higher Education & Research       School of Management Studies & Commerce       Participant List- 2019       Value Added Course: Accounts & Marketing       Signature       1     U18BC171     DEVAKUMAR R     Signature       2     U18BC172     SURYA PRAKASH K     Work       3     U18BC173     VIGNESH N     Work       4     U18BC174     SRINIVASAN D     Work       5     U18BC175     RAJSARAN M     Work       6     U18BC176     MADHAN KUMAR 'K     Work       7     U18BC177     YOKESH P     Yokeh P       8     U18BC178     GOPI R     Work       9     U18BC180     CIRANJEEVI D     Work       10     U18BC180     CIRANJEEVI D     Work       11     U18BC182     MAGLAN VINAYAK S     Work       13     U18BC183     SARAVANAN P     Work       14     U18BC185     VIJAY KUMAR D     Work       15     U18BC186     SHANKAR T     Work       16     U18BC186     SHANKAR T     Work       17	2.1
Participant List- 2019       Value Added Course: Accounts & Marketing       S.No     Register Number     Student Name     Signature       1     U18BC171     DEVAKUMAR R     Control of the state of the s	211
S.NoRegister NumberStudent NameSignature1U18BC171DEVAKUMAR R2U18BC172SURYA PRAKASH K3U18BC173VIGNESH N4U18BC174SRINIVASAN D5U18BC175RAJSARAN M6U18BC176MADHAN KUMAR K7U18BC177YOKESH P8U18BC178GOPI R9U18BC179BASHID AHAMED M10U18BC180CIRANJEEVI D11U18BC181KARTHIK M12U18BC182MAGLAN VINAYAK S13U18BC183SARAVANAN P14U18BC184NIJANTHAN S15U18BC185VIJAY KUMAR D16U18BC186SHANKAR T17U18BC187VIGNESH S18U18BC188YESHWANTH VK19P18BA012JOSHVA S20P18BA013ANKIT BOSE21P18BA014GOPINATHAN K.23P18BA016NAVEEN KUMAR D G.	210
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22 P18BA015 NINUSHAA R M.   23 P18BA016 NAVEEN KUMAR D G.	
23 P18BA016 NAVEEN KUMAR D G.	-
Autor	-
24 P18BA017 J ROBINSON.	
T D'ANSI	
25 P18BA019 MAKISHA. R.	
26 P18BA020 SOORAJ S NAIR .	~
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28 P18BA022 MADDU SURESH.	-
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30 P18BA024 JOSEPHINE CECILY D.	mp
31 P18BA025 SARAVANA KUMAR A.	~
	th
33 P18BA027 KRISHNAVENI S. Knithnave	
34 P18BA028 PREMALATHA K. Benalah	
35 P18BA029 THILRUKSHAN G.	m's
37 P18BA031 MUTHUKUMARASAMI R.	m'S e.A
38 P18BA032 SAMSAD AHAMED.	m's

39	U18BC161	DEVARAJ M	Dewil!
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41	U18BC163	NAGALAKSHMI M	16galet Kin
42	U18BC164	GOWTHAM S	Gowtan
43	U18BC165	DEEPAK M	Deepla

		Bharath Institute of Higher Education & Resear		
		School of Management studies and Commerce		0.11
Valu	e Added Course	: Accounting & Marketing for faculty of life sciences	Course Duration:3	o Hrs
S.No	Date	Торіс	Time	Hour
1	05-02-2019	Meaning and Scope of Accounting	4.00-5.00 Pm	1
2	06-02-2019	Objectives of Accounting	4.00-5.00 Pm	1
3	07-02-2019	Basic Accounting Concepts and conventions	4.00-5.00 Pm	1
4	08-02-2019	Accounting Transactions	4.00-6.00 Pm	2
5	11-02-2019	Introduction – manufacturing accounting Preparation of Final Accounts of a Sole Trading	4.00-5.00 Pm	1
6	12-02-2019		4.00-5.00 Pm	1
7	13-02-2019	Liability	4.00-5.00 Pm	1
8		Asset (Non - current; tangible and intangible assets and current assets)	4.00-6.00 Pm	2
9	15-02-2019	Introduction- Concept& nature of marketing	4.00-5.00 Pm	1
10	18-02-2019	Scope and Importance of marketing	4.00-5.00 Pm	1
11	19-02-2019	Marketing mix	4.00-5.00 Pm	1
12	20-02-2019	Strategic marketing planning – an overview.	4.00-6.00 Pm	1
13	21-02-2019	Market segmentation and positioning	4.00-5.00 Pm	
14	22-02-2019	Buyer behavior; consumer versus organizational buyers	4.00-5.00 Pm	-
15	25-02-2019	Consumer decision making process	4.00-5.00 Pm	
16	26-02-2019	Product Decisions: Concept of a product	4.00-6.00 Pm	
17	27-02-2019	Classification of products	4.00-5.00 Pm	
18	28-02-2019	Product line and product mix	4.00-5.00 Pm	
19	01-03-2109	Product life cycle – strategic implications	4.00-5.00 Pm	
		New product development and consumer adoption		
20	05-03-2019	process.	4.00-6.00 Pm	
21		Pricing Decisions	4.00-5.00 Pm	
22		Factors affecting price determination	4.00-5.00 Pm	•
23	08-03-2019	Pricing policies and strategies	4.00-5.00 Pm	
24	11-03-2019	Discounts and rebates	4.00-6.00 Pm	

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Date: 05-02-2018

Decembs & Morenting **Course Title:** 

Name: Ugresh. RegNo: U18BC187

Department: Commune

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. V	ery	Satis	fied	)
1.	objectives of the course clear to you			1		
2.	The course contents met with your expectations				(	
3.	The lecture sequence was well planned				1	
4.	The lectures were clear and easy to understand				6	1
5.	The teaching aids were effective					/
6.	The instructors encourage interaction and were helpful				(	
7.	The level of the course					(
	(1. Very poor 2. Poor 3. Average 4. Good 5. ]	Exce	llent	)		-
8.	Overall rating of the course:	1	2	3	4	5

Please give Suggestion for the improvement of the course:

Weakness of the course:

Strength of the course:

Brellent & mee

Signature

Date: 05/02/2016

**Course Title:** 

Accounts & Mounting

Name: Showadon RegNo: VIBBOTTY

Department: Commence

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. V	ery	Sati	sfied	)
1.	objectives of the course clear to you			6	/	
2.	The course contents met with your expectations				(	
3.	The lecture sequence was well planned				6	
4.	The lectures were clear and easy to understand					1
5.	The teaching aids were effective				1	
6.	The instructors encourage interaction and were helpful					/
7.	The level of the course				1	
	(1. Very poor 2. Poor 3. Average 4. Good 5. I	Exce	llent	)	/	/
8.	Overall rating of the course:	1	2	3	4	5

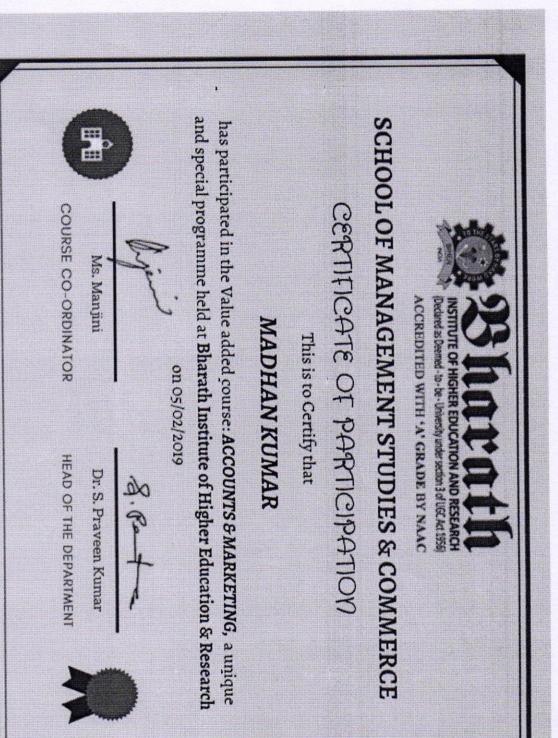
Please give Suggestion for the improvement of the course:

Weakness of the course:

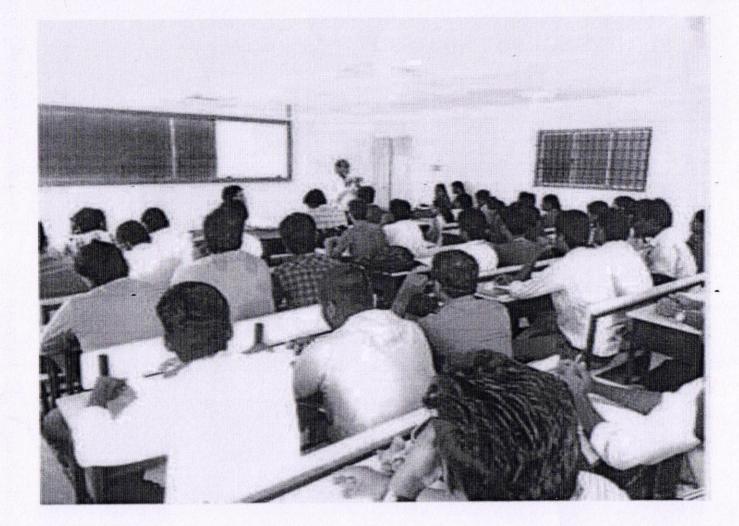
Strength of the course:

· good .

Signature



Value Added Course: Accounts & Marketing on 05/02/2019



INSTITUTE OF HIGHER EDUCATION AND RESEARCH (Declared as Deemed - to - be - University under section 3 of UGC At 1956) ACCREDITED WITH 'A' GRADE BY NAAC

> 15/04/2019 Chennai

From Dr S Praveen Kumar, Professor & Head, Department of Management Studies, Bharath Institute of Higher Education and Research, Chennai

To The Dean Engineering Bharath Institute of Higher Education and Research, Chennai

Sub: Permission to conduct value- added course: Interpersonal skills- reg.,

Respected Sir,

With reference to subject mentioned above, the department proposes to conduct a value-added course titled: **Interpersonal skills** on 20/05/2019. We kindly solicit your kind permission to commence the program.

Warm Regards,

Dr S Praveen Kumar

**DEAN- Engineering** 



### **School of Management Studies & Commerce**

#### Circular

16/04/2019

### Sub: Organising Value-added Course: Interpersonal skills - reg.,

With reference to the above-mentioned subject, it is to bring it to your notice that School of Management Studies & Commerce, Bharath Institute of Higher Education & Research is organising "Value added course: Certificate course on Marketing / SEO". The Course content and registration form is enclosed below.

The application must reach the institution along with all the necessary documents as mentioned. The hard copy of the application should be sent to the institution by registered/ speed post only to reach on or before 16<sup>th</sup> May 2019; application received after the mentioned date shall not be entertained under any circumstances.

Head of the Department

Encl: A copy of Syllabus & Registration form



		ute of Higher Education	
		anagement Studies & Co	ommerce
		Participant List- 2019 ded Course: Interpersona	
S.No	Register Number	Student Name	
1	U18BC083	SANJAY P	Signature
2	U18BC084	GOWTHAM O	Sanyay.
3	U18BC085	BALAJI K	Gowtherm O.
4	U18BC086	MALA S	BARFIE
5	U18BC087	SAIRAM BABU B	Mala S
6	U18BC088	GOKUL M	Sailon Pas
7	U18BC089	SUJI A	Gobul.a.
8	U18BC090	RAJESH KANNAN R	Duft. O
9	U18BC091	SRINIVASAN P	laibel a
10	U18BC092	SAKTHIKUMAR K	April Vasan
11	U18BC093	SIVASABKARI N	Sabthi kim
12	U18BC094	ARCHANA A	Sivasbaleen'
13	U18BC095	MEENA S	Aschane.
14	U18BC096	BISWAJIT MALIK	Malilo -8
15	U18BC097	PRASANNA S	Practice &
16	U18BC098	SAHIL KUMAR	Stashil kun
17	U18BC099	VISHNU N	12th
18	U18BC100	SOWMIYA V	Vionie.
19	U18BC101	DHARANKRISHNA C	Soundy
20	U18BC102	DARSHINI D	Darchi
21	U18BC103	MANIKANDAN V	Mand
22	U18BC104	SELVAKUMAR N	Routin
23	U18BC105	MUGESH R	Scheatenna
24	U18BC106	AKSHAYAKUMAR R	Sledrapleme
25	U18BC107	VICKY V	
26	U18BC108	KISHORE KUMAR C	pilli
27	U18BC109	RATHISH K	E.P.
28	U18BC110	SANTHOSH N	Marthadi:
29	U18BC111	GANESHAN P	4
30	U18BC112	PRABHUDAS R	Prenthukas
31	U18BC113	NARMATHA M	
32	U18BC114	ROHINI S	Dalmather.
33	U18BC115	INDUMATHI K	Indimathi
34	U18BC116	AKASH N	Lihi
35	U18BC117	EZHILARASI M	Politas '
36	U18BC118	DINESH KUMAR E	allan
37	U18BC119	RAMAN G	Panan
38	U18BC120	YOGALAKSHMI P	Kaman .

39	U18BC121	KAVIYA A	din
40	U18BC122	PUHAZHENTHI N	maht

	1	Bharath Institute of Higher Education & Rese SCHOOL OF MANAGEMENT & COMMER Courses On Internetional Skills	RCE	
-	value Added	Course: On Interpersonal Skills Course	Duration:30 H	rs
S.No	Date	Торіс	Time	Hour
1	05/20/2019	Listening as a key skill	4.00-5.00p.m	1
2	05/22/2019	Importance of speaking Skill	5.00-6.00p.m	1
3	05/23/2019	Give Instruction on personal information	4.00-5.00p.m	1
4	05/24/2019	Clarification Improving pronunciation	4.00-6.00p.m	2
5	05/25/2019	preparing to listen to a lecture	4.00-5.00p.m	1
6	05/27/2019	Give idea as opposed to producing fragmented utterances	5.00-6.00p.m	1
7	05/28/2019	Explain to a process information	4.00-5.00p.m	1
8	05/29/2019	stressing syllables and speaking clearly	4.00-6.00p.m	2
9		range of everyday topics	5.00-6.00p.m	1
10		informal talk	4.00-5.00p.m	1
11	06-03-2019	Describe health and symptoms	4.00-5.00p.m	1
12	06-04-2019	Invite and offer – accept – decline – take leave	4.00-6.00p.m	2
13	06-05-2019	Giving verbal and non-verbal feedback	4.00-5.00p.m	1
14	06//06/2019	participating in a group discussion	4.00-5.00p.m	1
15	06-07-2019	summarizing academic readings and lectures conversational speech	5.00-6.00p.m	1
16	06-08-2019	Discuss with Formal and informal talk	4.00-6.00p.m	2
17	06-10-2019	Respond to explanations, directions and instructions in academic	4.00-5.00p.m	1
18	06-11-2019	communication strategies for presentations and interactive	4.00 - 5.00pm	1
19	06/13/2019	Group/pair presentations	5.00 - 6.00 pm	1
20	06/14/2019	Negotiate disagreement in group work.	4.00 -6.00 pm	2
21	06/15/2019	Evaluate effective conflict prevention, resolution, and management techniques	4.00 - 5.00 pm	1
22	06/18/2019	Evaluate individual needs and personal characteristics	5.00 - 6.00 pm	1
23	06/20/2019	Evaluate effective conflict prevention, resolution, and management techniques	5.00 - 6.00 pm	1



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	Demonstrate leadership, teamwork, and		
24 06/22/2019	collaboration in career,	4.00 - 6.00 pm	2

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Date: 20-5-2018

Course Title: Entry personal Slitty Rolent

Name:

RegNo: USBCOSS Department: Commune,

S.No	Particulars	1	2	3	4	5	
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. Very Satisfied )					
1.	objectives of the course clear to you		1		4		
2.	The course contents met with your expectations				1	-	
3.	The lecture sequence was well planned	1.1	1		-	/	
4.	The lectures were clear and easy to understand		1		1		
5.	The teaching aids were effective					/	
6.	The instructors encourage interaction and were helpful				1		
7.	The level of the course					1	
	(1. Very poor 2. Poor 3. Average 4. Good 5. 1	Exce	llent	)	/	_	
8.	Overall rating of the course:	1	2	3	4	5	

Please give Suggestion for the improvement of the course:

Weakness of the course:

Servien Speel, of the course: 2000,

Strength of the course:

Signature

Date: 20/05/18

Course Title: Enterpersonal Shirl

Name:

RegNo: 01BBE/02

Phoefini

Department: Commune

S.No	Particulars	1	2	3	4	5			
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied				5. Very Satisfied )				
1.	objectives of the course clear to you			1		1			
2.	The course contents met with your expectations				r	-			
3.	The lecture sequence was well planned				1				
4.	The lectures were clear and easy to understand					/			
5.	The teaching aids were effective				1	-			
6.	The instructors encourage interaction and were helpful				51	-			
7.	The level of the course								
	(1. Very poor 2. Poor 3. Average 4. Good 5. 1	Exce	llent	)	- /	/			
8.	Overall rating of the course:	1	2	3	4	5			

Please give Suggestion for the improvement of the course:

Weakness of the course:

Strength of the course:

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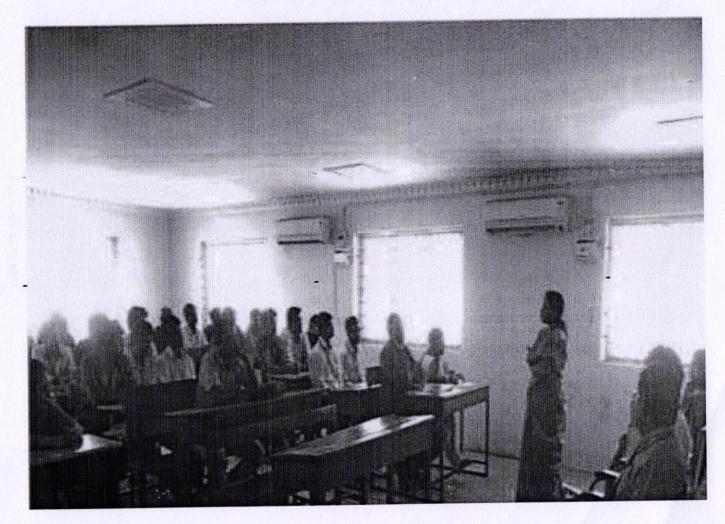
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Signature



Value Added Course: Personal Skills on 20/05/2019





17/04/2019 Chennai

From Dr S Praveen Kumar, Professor & Head, Department of Management Studies, Bharath Institute of Higher Education and Research, Chennai

To The Dean Engineering Bharath Institute of Higher Education and Research, Chennai

Sub: Permission to conduct value- added course: Body Language: a key to professional success - reg.,

Respected Sir,

With reference to subject mentioned above, the department proposes to conduct a value-added course titled: **Body Language: a key to professional success** on 20/05/2019. We kindly solicit your kind permission to commence the program.

Warm Regards,

Dr S Praveen Kumar

**DEAN- Engineering** 



### School of Management Studies & Commerce

### Circular

17/04/2019

Sub: Organising Value-added Course: Body Language: a key to professional success - reg.,

With reference to the above-mentioned subject, it is to bring it to your notice that School of Management Studies & Commerce, Bharath Institute of Higher Education & Research is organising "Value added course: Body Language: a key to professional success". The Course content and registration form is enclosed below.

The application must reach the institution along with all the necessary documents as mentioned. The hard copy of the application should be sent to the institution by registered/ speed post only to reach on or before 15<sup>th</sup> May 2019; application received after the mentioned date shall not be entertained under any circumstances.

Head of the Department

Encl: A copy of Syllabus & Registration form



		SCHOOL OF MANAGEMENT & COMMERCI			
Value Added Course: BODY LANGUAGE KEY TO PROFESSIONAL SUCCESS Course Duration:30 H					
S.No	Date	Торіс	Time	Hour	
1	05/20/2019	Defining Body Language,	4.00-5.00p.m	1	
2	05/22/2019	Scope and Relevance OF Body Language	5.00-6.00p.m	1	
3	05/23/2019	Understand the difference between open & closed body language	4.00-5.00p.m	1	
4	05/24/2019	Learn the role facial expressions play in body language Defining Proxemics, Four Zones, Behavioral	4.00-6.00p.m	2	
5	05/25/2019	Connotations	4.00-5.00p.m	1	
6	05/27/2019	Space and Designs, Haptics and its Role, Behavioral Significance	5.00-6.00p.m	1	
7	05/28/2019	Shaking Hands and other tactile behavior	4.00-5.00p.m	1	
8	05/29/2019	Cultural Variations, Occulesics	4.00-6.00p.m	2	
9	05/30/2019	Right and Left Brain Associations,	5.00-6.00p.m	1	
10	06-01-2019	, Different Types of Eye Contact, Individual and	4.00-5.00p.m	1	
11	06-03-2019	Group situations, Facial Expressions, Smiles and Nods, Head Tilts and Inclines	4.00-5.00p.m	1	
12	06-04-2019	Explain Facial Expressions, Cultural Interface, Kinesics	4.00-6.00p.m	2	
13	06-05-2019	Types and Contexts, Negative and Positive Gestures	4.00-5.00p.m	1	
14	06//06/2019	Discuess about Hand Movements and Steepling,	4.00-5.00p.m	1	
15	06-07-2019	Understanding Finger Movements, Fidgeting and Ticks	5.00-6.00p.m	1	
16	06-08-2019	Paralanguage and Voice Modulations	4.00-6.00p.m	2	
17	06-10-2019	Meaning of Chronemics, Chromatics, Cultural and Gender	4.00-5.00p.m	1	
18		Based aspects, Stereotypes, Body Language	4.00 - 5.00pm	1	
	06/13/2019	: Online Presence and Video Interviews	5.00 - 6.00 pm	1	
	06/14/2019	To use body language to strengthen your negotiations	4.00 -6.00 pm	2	
21	06/15/2019	To match words with movement to instill trust	4.00 - 5.00 pm	1	
22	06/18/2019	Learn how to avoid common body language mistakes	5.00 - 6.00 pm	1	
23	06/20/2019	Learn how to avoid common body language mistakes	5.00 - 6.00 pm	1	
24	06/22/2019	Understand how body language can expose deception	4.00 - 6.00 pm	2	

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	Bhara	th Institute of Higher Education & Researce	<u>h</u>
		ool of Management Studies & Commerce	
		Participant List- 2019	
	Value Added C	ourse: Body Language: a key to profession	nal success
S.No	Register Number	Student Name	Signature
1	U17BC078	JAWAHAR K	1
2	U17BC079	SOUNDARIYA I	of C.
3	U17BC080	SANJAY KUMAR R	SIT
4	U17BC081	DINESHKUMAR G	Frank &.
5	U17BC082	MAGESHWARI G	aprice runce ; -
6	U17BC083	SANDHIYA K	St Dick
7	U17BC084	KISHAN M	Japan ya
8	U17BC085	SANTHOSH R	Kisken-
9	U17BC086	KARTHICK R	KI G
10	U17BC087	IMRANNAZEER M	Into-Zeed.
11	U17BC088	SHALINI DEVI S	PA: neles.
12	U17BC089	SWETHA M	Surtha M
13	U17BC090	ARJUN D	Suction of
14	U17BC091	OMPRAKASH P	Droportast. y
15	U17BC092	GURUPRASATH S	COP T
16	U17BC093	SANTHOSH KUMAR V	86 (11
17	U17BC094	CHONGTHAM ASHISH SINGH	Shut V
18	U17BC095	SURYA PRAKASH R	CHOXing tok
19	U17BC096	RAGUL S	Sunnalack.
20	U17BC097	PRAVEEN KUMAR B	Poaveenkumas.K
21	U17BC098	SUDHAKAR K	C. C. Kumas.r
22	U17BC099	ELIZABETH ANGEL VINNARASI A	A. She
23	U17BC100	SUNDARAMURTHY B	Send Haf B
24	U17BC101	C.MONISHA	1 11 -
25	U18BC027	KIRTHEE PRIYA A	Monista. C
26	U18BC028	NARESH R	Nord R
27	U18BC029	DHIVAKAR N	March K
28	U18BC030	PRINCY AGNES C	Surt-
29	U18BC031	ARUN B	W. P
30	U18BC032	HARIKRISHNAN V	Heil D
31	U18BC033	NAVIN KUMAR S	Holil
32	U18BC034	JAUARANI V	> tot
33	U18BC035	AZAM MOHAMMED J	Jan
34	U18BC035	JAKEER I	All .
35	U18BC030	YUGESH S	Jacober
35	U18BC037	SHYAM SUNDAR K	Yugetter.S
36			Kereif
37	U18BC039 U18BC040	LOKESH M	Loker.
38	01000040	VINAY KUMAR M	Viraykand. Y

39	U18BC041	AADITHYAN N	Alta
40	U18BC042	ADITHYA SANKARA S B	Aht Q. M
41	U18BC043	AAKASH G	Addelar
42	U18BC044	YOGESWARI P	Vanlen
43	U18BC045	BINDHUJA C I	both
44	U18BC046	SARANYA A	Source
45	U18BC047	SAIFUDDIN S	Calle

Date: 20 5 2019

Course Title: Bedy dang noze: 1ey a Reprisent tong Agnor Name:

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RegNo: Department:

2 3 4 5 S.No Particulars 1 (1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied 5. Very Satisfied ) objectives of the course clear to you 1. The course contents met with your expectations 2. 3. The lecture sequence was well planned The lectures were clear and easy to understand 4. The teaching aids were effective 5. The instructors encourage interaction and were helpful 6. 7. The level of the course (1. Very poor 2. Poor 3. Average 4. Good 5. Excellent) 5 2 3 4 Overall rating of the course: 1 8.

Please give Suggestion for the improvement of the course:

Weakness of the course:

Strength of the course:

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A Signature

Course Title: Body Longrage: 1000 Profemion Sums Date: 20/0/2019

Name: Swetta RegNo: 017BC089 Department:

S.No	Particulars	1	2	3	4	5
	(1. Very Unsatisfied 2. Unsatisfied 3. Neutral 4. Satisfied	5. V	ery	Satis	sfied	)
1.	objectives of the course clear to you			1	-	
2.	The course contents met with your expectations				1	
3.	The lecture sequence was well planned				4	
4.	The lectures were clear and easy to understand				(	
5.	The teaching aids were effective				1	/
6.	The instructors encourage interaction and were helpful					/
7.	The level of the course				(	
	(1. Very poor 2. Poor 3. Average 4. Good 5. I	Exce	llent	)	/	
8.	Overall rating of the course:	1	2	3	4	5

Please give Suggestion for the improvement of the course:

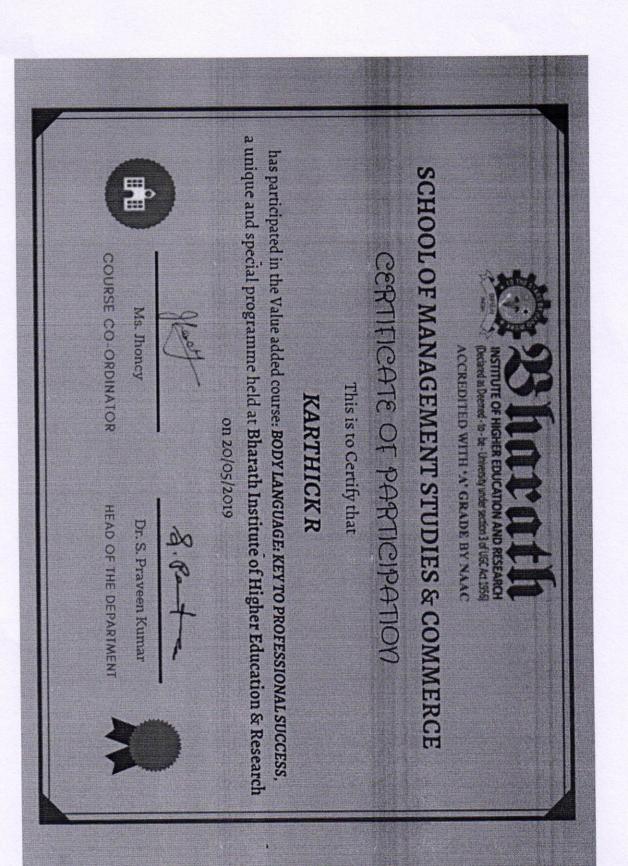
Weakness of the course:

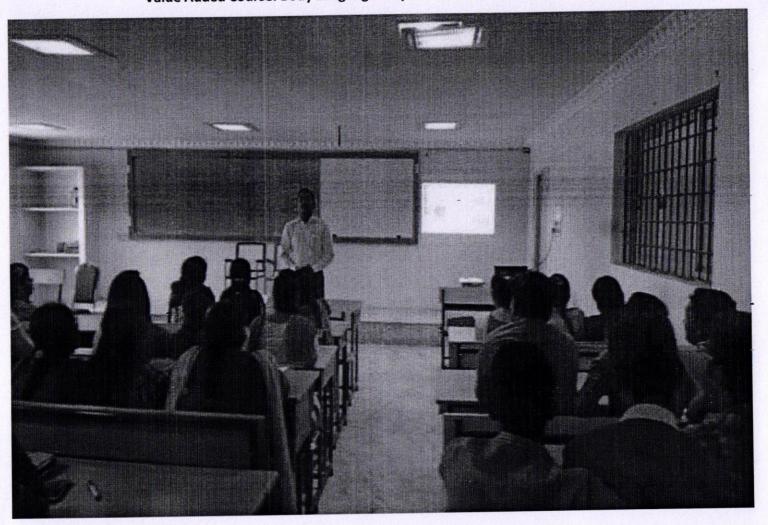
Speed Series

Strength of the course:

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Signature





Value Added Course: Body Language: Key to Professional Success on 20/05/2019